

BACKGROUNDER



December 31, 2016

Program Status Report - Q Series aircraft

Deliveries

	<u>Total Orders</u>	<u>Total Delivered</u>	<u>Current Backlog</u>	<u>Oct - Dec 2016</u>	<u>FYTD</u> ¹
Q100	299	299	0	0	0
Q200	105	105	0	0	0
Q300	267	267	0	0	0
Q400	<u>572</u>	<u>541</u>	<u>31</u>	<u>10</u>	<u>33</u>
Total	1243	1212	31	10	33

Program Status Report - Q Series aircraft

<u>Customer</u>	<u>Total Orders</u>	<u>Total Delivered</u>	<u>Current Backlog</u>	<u>Q100 Ordered</u>	<u>Q100 Delivered</u>	<u>Q200 Ordered</u>	<u>Q200 Delivered</u>	<u>Q300 Ordered</u>	<u>Q300 Delivered</u>	<u>Q400 Ordered</u>	<u>Q400 Delivered</u>
Abu Dhabi Aviation	4	3	1	0	0	2	2	0	0	2	1
AGES/Worldwide	6	6	0	0	0	0	0	6	6	0	0
Air Atlantic	15	15	0	15	15	0	0	0	0	0	0
AirBC	18	18	0	12	12	0	0	6	6	0	0
Air Berlin	10	10	0	0	0	0	0	0	0	10	10
Air Cote d'Ivoire	4	4	0	0	0	0	0	0	0	4	4
Air Creebec	1	1	0	1	1	0	0	0	0	0	0
Air Dolomiti	3	3	0	0	0	0	0	3	3	0	0
Air Maldives	1	1	0	0	0	1	1	0	0	0	0
Air Manitoba	1	1	0	1	1	0	0	0	0	0	0
Air New Zealand	23	23	0	0	0	0	0	23	23	0	0
Air Nippon Network (ANK)	5	5	0	0	0	0	0	5	5	0	0
Air Niugini	5	5	0	0	0	2	2	0	0	3	3
Air Nostrum	19	19	0	0	0	0	0	19	19	0	0
Air Nova	6	6	0	6	6	0	0	0	0	0	0
Air Ontario	36	36	0	30	30	0	0	6	6	0	0
Air Philippines	3	3	0	0	0	0	0	3	3	0	0
Air Senegal International	1	1	0	0	0	0	0	1	1	0	0
Air Wisconsin	12	12	0	5	5	0	0	7	7	0	0
airBaltic	8	8	0	0	0	0	0	0	0	8	8
Aircraft Asset Management (Cirrus)	1	1	0	0	0	0	0	0	0	1	1
Alberta Gov't.	1	1	0	1	1	0	0	0	0	0	0
All Nippon Airways (ANA)	25	22	3	0	0	0	0	0	0	25	22
ALM	2	2	0	0	0	0	0	2	2	0	0
Amakusa	1	1	0	1	1	0	0	0	0	0	0
America West	12	12	0	12	12	0	0	0	0	0	0
Ansett New Zealand	2	2	0	2	2	0	0	0	0	0	0
Arik Air	6	4	2	0	0	0	0	0	0	6	4
Augsburg Airways	14	14	0	0	0	2	2	7	7	5	5
Australian Airlines	4	4	0	4	4	0	0	0	0	0	0
Austrian arrows ²	44	44	0	11	11	0	0	19	19	14	14
Aviaco/Furlong	4	4	0	0	0	0	0	4	4	0	0
Avitrade	6	6	0	0	0	0	0	0	0	6	6
Avline	4	4	0	0	0	0	0	4	4	0	0
BPX Colombia	1	1	0	0	0	1	1	0	0	0	0
Bahamasair	3	3	0	0	0	0	0	3	3	0	0
British European	11	11	0	0	0	3	3	4	4	4	4
Brymon Airways	10	10	0	0	0	0	0	10	10	0	0
BWIA	4	4	0	0	0	0	0	4	4	0	0
Caribbean Aircraft Leasing	4	4	0	0	0	0	0	4	4	0	0
CCAir	2	2	0	2	2	0	0	0	0	0	0
Changan	3	3	0	0	0	0	0	0	0	3	3
CHC Helicopter	2	2	0	0	0	0	0	2	2	0	0
Chorus Aviation (Jazz Aviation)	19	19	0	0	0	0	0	0	0	19	19

<u>Customer</u>	<u>Total</u>	<u>Total</u>	<u>Current</u>	<u>Q100</u>	<u>Q100</u>	<u>Q200</u>	<u>Q200</u>	<u>Q300</u>	<u>Q300</u>	<u>Q400</u>	<u>Q400</u>
	<u>Orders</u>	<u>Delivered</u>	<u>Backlog</u>	<u>Ordered</u>	<u>Delivered</u>	<u>Ordered</u>	<u>Delivered</u>	<u>Ordered</u>	<u>Delivered</u>	<u>Ordered</u>	<u>Delivered</u>
City Express	4	4	0	4	4	0	0	0	0	0	0
Colgan Air/Pinnacle	30	30	0	0	0	0	0	0	0	30	30
Contact Air	6	6	0	2	2	0	0	4	4	0	0
Croatia Airlines	6	6	0	0	0	0	0	0	0	6	6
DAC AIR	1	1	0	0	0	0	0	1	1	0	0
DND Canada	6	6	0	6	6	0	0	0	0	0	0
Eastern Australia	1	1	0	0	0	1	1	0	0	0	0
Eastern Metro Express	8	8	0	8	8	0	0	0	0	0	0
Elix Aviation Capital	3	1	2	0	0	0	0	0	0	3	1
Elveden Investments	4	4	0	3	3	0	0	1	1	0	0
Ethiopian Airlines	15	15	0	0	0	0	0	0	0	15	15
Eurolot	14	11	3	0	0	0	0	0	0	14	11
Fairways Corp.	1	1	0	1	1	0	0	0	0	0	0
Falcon Aviation	6	6	0	0	0	0	0	0	0	6	6
Field Aviation/Icelandic Coast Guard	1	1	0	0	0	0	0	1	1	0	0
Field Aviation/Swedish Coast Guard	3	3	0	0	0	0	0	3	3	0	0
Flybe	56	56	0	0	0	0	0	0	0	56	56
Frontier	11	11	0	0	0	0	0	0	0	11	11
GECAS	5	5	0	0	0	0	0	0	0	5	5
GPA Jetprop	30	30	0	16	16	0	0	14	14	0	0
Hamburg Airlines	4	4	0	2	2	0	0	2	2	0	0
Horizon Air	103	101	2	21	21	28	28	0	0	54	52
Hydro-Quebec	3	3	0	0	0	0	0	0	0	3	3
Ilyushin Finance Corporation	1	0	1	0	0	0	0	0	0	1	0
Interot	3	3	0	2	2	0	0	1	1	0	0
Island Air	2	2	0	0	0	0	0	0	0	2	2
JAL/Japan Air Commuter	11	11	0	0	0	0	0	0	0	11	11
Jazz Air	15	15	0	0	0	0	0	0	0	15	15
Jeju Air	5	5	0	0	0	0	0	0	0	5	5
LADS	1	1	0	0	0	1	1	0	0	0	0
Liat	8	8	0	5	5	0	0	3	3	0	0
Luxair	15	14	1	0	0	0	0	0	0	15	14
M1 Travel/Flybaboo	2	2	0	0	0	0	0	0	0	2	2
MarkAir	2	2	0	0	0	0	0	2	2	0	0
Mesa Air	12	12	0	0	0	12	12	0	0	0	0
Mexican Navy	1	1	0	0	0	1	1	0	0	0	0
Midroc Aviation	2	2	0	0	0	2	2	0	0	0	0
MIG Aviation 3 Ltd (Marfin)	8	8	0	0	0	0	0	0	0	8	8
Mobil Oil	1	1	0	1	1	0	0	0	0	0	0
National Air Support	3	3	0	0	0	0	0	3	3	0	0
National Jet	8	8	0	0	0	6	6	2	2	0	0
Nok Air	6	6	0	0	0	0	0	0	0	6	6
Nordic Aviation Capital	4	4	0	0	0	0	0	0	0	4	4
Norfolk Airlines	1	1	0	1	1	0	0	0	0	0	0

<u>Customer</u>	<u>Total</u>	<u>Total</u>	<u>Current</u>	<u>Q100</u>	<u>Q100</u>	<u>Q200</u>	<u>Q200</u>	<u>Q300</u>	<u>Q300</u>	<u>Q400</u>	<u>Q400</u>
	<u>Orders</u>	<u>Delivered</u>	<u>Backlog</u>	<u>Ordered</u>	<u>Delivered</u>	<u>Ordered</u>	<u>Delivered</u>	<u>Ordered</u>	<u>Delivered</u>	<u>Ordered</u>	<u>Delivered</u>
norOntair	2	2	0	2	2	0	0	0	0	0	0
Northwest Airlines	25	25	0	25	25	0	0	0	0	0	0
Norwegian CAA	1	1	0	1	1	0	0	0	0	0	0
Oriental Air Bridge	2	2	0	0	0	2	2	0	0	0	0
Palestinian	2	2	0	0	0	0	0	2	2	0	0
Palma Holding Limited	5	5	0	0	0	0	0	0	0	5	5
Petroleum Air Services	5	5	0	0	0	0	0	5	5	0	0
Philippine Airlines	5	0	5	0	0	0	0	0	0	5	0
Porter Airlines	29	27	2	0	0	0	0	0	0	29	27
Qantas Airways	48	48	0	0	0	1	1	16	16	31	31
Rheintalflug	6	6	0	3	3	0	0	3	3	0	0
Royal Wings	1	1	0	0	0	0	0	1	1	0	0
RwandAir	1	1	0	0	0	0	0	0	0	1	1
Ryukyu Air Commuter	10	8	2	4	4	0	0	1	1	5	3
SAS Commuter	28	28	0	0	0	0	0	0	0	28	28
Saeaga Airlines	2	2	0	0	0	1	1	1	1	0	0
SATA	4	4	0	0	0	0	0	0	0	4	4
Saudi Aramco	3	3	0	0	0	3	3	0	0	0	0
Schreiner Airways	3	3	0	1	1	0	0	2	2	0	0
Sky Work Airlines	1	1	0	0	0	0	0	0	0	1	1
Smart Aviation	2	2	0	0	0	0	0	0	0	2	2
Sojitz/JCAB	1	1	0	0	0	0	0	1	1	0	0
Sojitz/Japan Coast Guard	6	6	0	0	0	0	0	6	6	0	0
South African Express	14	14	0	0	0	0	0	12	12	2	2
SpiceJet	15	15	0	0	0	0	0	0	0	15	15
Talair	2	2	0	2	2	0	0	0	0	0	0
Tanzanian Government Flight Agency	3	2	1	0	0	0	0	0	0	3	2
Tassili	8	8	0	0	0	4	4	0	0	4	4
TAVAJ	2	2	0	0	0	2	2	0	0	0	0
Time Air	14	14	0	4	4	0	0	10	10	0	0
Transport Canada	2	2	0	2	2	0	0	0	0	0	0
Tyco	1	1	0	0	0	0	0	0	0	1	1
Uni Airways	19	19	0	4	4	1	1	14	14	0	0
USAF/Sierra	2	2	0	2	2	0	0	0	0	0	0
USAir Express	75	75	0	56	56	19	19	0	0	0	0
U.S. Immigration & Customs	3	3	0	0	0	3	3	0	0	0	0
WestJet	20	20	0	0	0	0	0	0	0	20	20
WestJet Encore	25	14	11	0	0	0	0	0	0	25	14
Wideroe	30	30	0	15	15	0	0	4	4	11	11
Zhejiang Airlines	2	2	0	0	0	0	0	2	2	0	0
Undisclosed	21	21	0	3	3	7	7	8	8	3	3
Changes	-5		-5							-5	
Total	1243	1212	31	299	299	105	105	267	267	572	541

Notes:

1 Fiscal Year to Date

2 Formerly known as Tyrolean Airways

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