

## Business Aircraft

<b>RESULTS</b>			
<b>For the fiscal years ended December 31</b>	<b>2017</b>	<b>2016</b>	<b>Variance</b>
Revenues	\$ 4,961	\$ 5,741	(14)%
Aircraft deliveries (in units)	140	163	(23)
EBIT	\$ 391	\$ 477	(18)%
EBIT margin	7.9%	8.3%	(40) bps
EBIT before special items	\$ 416	\$ 369	13 %
EBIT margin before special items	8.4%	6.4%	200 bps
EBITDA before special items	\$ 513	\$ 528	(3)%
EBITDA margin before special items	10.3%	9.2%	110 bps
Net additions to PP&E and intangible assets	\$ 1,075	\$ 721	49 %
<b>As at December 31</b>	<b>2017</b>	<b>2016</b>	<b>Variance</b>
Order backlog (in billions of dollars)	\$ 14.0	\$ 15.4	(9)%