

## SELECTED FINANCIAL INFORMATION

### Bombardier Aerospace

#### Total aircraft deliveries

(in units)	Three-month periods ended June 30		Six-month periods ended June 30	
	2013	2012	2013	2012
Business aircraft				
Excluding those of the <i>Flexjet</i> fractional ownership program	45	46	83	74
<i>Flexjet</i> fractional ownership program <sup>(1)</sup>	-	-	1	1
	45	46	84	75
Commercial aircraft	12	15	25	22
Amphibious aircraft	-	1	1	2
	57	62	110	99

<sup>(1)</sup> An aircraft delivery is included in the above table when the equivalent of 100% of the fractional shares of an aircraft model has been sold to external customers through Flexjet, or when a whole aircraft has been sold to external customers through the *Flexjet* One program.

#### Total aircraft net orders

(in units)	Three-month periods ended June 30, 2013			June 30, 2012		
	Gross orders	Cancellations	Net orders	Gross orders	Cancellations	Net orders
Business aircraft (including those of the <i>Flexjet</i> fractional ownership program)	65	(18)	47	147	(13)	134
Commercial aircraft	43	(8)	35	12	-	12
	108	(26)	82	159	(13)	146
<b>Six-month periods ended</b>						
Business aircraft (including those of the <i>Flexjet</i> fractional ownership program)	101	(27)	74	196	(22)	174
Commercial aircraft	47	(11)	36	40	-	40
	148	(38)	110	236	(22)	214

#### Book-to-bill ratio<sup>(1)</sup>

	Three-month periods ended June 30		Six-month periods ended June 30	
	2013	2012	2013	2012
Business aircraft	1.0	2.9	0.9	2.3
Commercial aircraft	2.9	0.8	1.4	1.8
Total	1.4	2.4	1.0	2.2

<sup>(1)</sup> Defined as net orders received over aircraft deliveries, in units.

#### Order backlog

(in billions of dollars)	As at	
	June 30, 2013	December 31, 2012
Aircraft programs	\$ 30.1	\$ 29.5
Long-term maintenance and spares support agreements	2.8	2.8
Military Aviation Training	0.5	0.6
	\$ 33.4	\$ 32.9

# Bombardier Transportation

## Revenues by geographic region

	Three-month periods ended June 30				Six-month periods ended June 30			
	2013		2012		2013		2012	
Europe	\$ 1,446	67%	\$ 1,214	<i>restated</i> 66%	\$ 2,845	67%	\$ 2,563	<i>restated</i> 67%
North America	394	18%	334	18%	765	18%	722	19%
Asia-Pacific	196	9%	166	9%	408	9%	235	6%
Rest of world <sup>(1)</sup>	139	6%	118	7%	238	6%	294	8%
	\$ 2,175	100%	\$ 1,832	100%	\$ 4,256	100%	\$ 3,814	100%

<sup>(1)</sup> The Rest of world region includes South America, Central America, Africa, the Middle East and the CIS.

## Order intake and book-to-bill ratio

	Three-month periods ended June 30		Six-month periods ended June 30	
	2013	2012	2013	2012
Order intake (in billions of dollars) <sup>(1)</sup>				
Rolling stock	\$ 2.2	\$ 2.5	\$ 3.3	\$ 3.1
Services	0.7	0.3	1.3	0.6
System and signalling	0.3	0.1	0.6	0.4
	\$ 3.2	\$ 2.9	\$ 5.2	\$ 4.1
Book-to-bill ratio <sup>(2)</sup>	1.5	1.6	1.2	1.1

<sup>(1)</sup> Including any new orders between BT and its joint ventures, but excluding the order intake of our joint ventures.

<sup>(2)</sup> Ratio of new orders over revenues.

## Order backlog<sup>(1)</sup>

(in billions of dollars)	As at	
	June 30, 2013	December 31, 2012
Rolling stock	\$ 20.9	<i>restated</i> \$ 20.7
Services	7.2	7.0
System and signalling	4.0	4.3
	\$ 32.1	\$ 32.0

<sup>(1)</sup> Including the order backlog for contracts between BT and its joint ventures, but excluding our share of joint ventures' backlog, which was \$2.0 billion as at June 30, 2013 (\$2.2 billion as at December 31, 2012).