

Deutsche Bank - 2010 Leverage Finance Conference Presentation to investors

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OCTOBER 2010

BOMBARDIER



Forward-looking statements

This presentation includes forward-looking statements, which may involve, but are not limited to, statements with respect to the ours objectives, targets, goals, priorities and strategies, financial position, beliefs, prospects, plans, expectations, anticipations, estimates and intentions; general economic and business conditions outlook, prospects and trends of the industry; expected growth in demand for products and services; product development, including projected design, characteristics, capacity or performance; expected or scheduled entry into service of products and services, orders, deliveries, testing, lead times, certifications and project execution in general; competitive position; and expected impact of the legislative and regulatory environment and legal proceedings on our business and operations. Forward-looking statements generally can be identified by the use of forward-looking terminology such as "may", "will", "expect", "intend", "anticipate", "plan", "foresee", "believe" or "continue", the negative of these terms, variations of them or similar terminology. By their nature, forward-looking statements require us to make assumptions and are subject to important known and unknown risks and uncertainties, which may cause our actual results in future periods to differ materially from forecasted results. While we consider our assumptions to be reasonable and appropriate based on information currently available, there is a risk that they may not be accurate. For additional information with respect to the assumptions underlying the forward-looking statements made in this presentation, refer to the respective Forward-looking statements sections in BA and BT in the MD&A of the Corporation's annual report for fiscal year 2010.

Certain factors that could cause actual results to differ materially from those anticipated in the forward-looking statements include risks associated with general economic conditions, risks associated with our business environment (such as risks associated with the financial condition of the airline industry and major rail operators), operational risks (such as risks related to developing new products and services; doing business with partners; product performance warranty and casualty claim losses; regulatory and legal proceedings; to the environment; dependence on certain customers and suppliers; human resources; fixed-price commitments and production and project execution), financing risks (such as risks related to liquidity and access to capital markets, certain restrictive debt covenants, financing support provided for the benefit of certain customers and reliance on government support) and market risks (such as risks related to foreign currency fluctuations, changing interest rates, decreases in residual value and increases in commodity prices). For more details, see the Risks and uncertainties section in Other in the MD&A of the Corporation's annual report for fiscal year 2010. Readers are cautioned that the foregoing list of factors that may affect future growth, results and performance is not exhaustive and undue reliance should not be placed on forward-looking statements. The forward-looking statements set forth herein reflect our expectations as at the date of this presentation and are subject to change after such date. Unless otherwise required by applicable securities laws, the Corporation expressly disclaims any intention, and assumes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. The forward-looking statements contained in this presentation are expressly qualified by this cautionary statement.



Overview



Aerospace



Transportation



Financial Performance

Bombardier – A Global Market Leader

For the fiscal year 2010

(in millions of U.S. dollars)	BOMBARD	DIER INC.	
Revenues	\$ 19,366	Free Cash Flow	\$ (215)
EBITDA	\$ 1,596	Backlog ^(a)	\$ 43,800
EBIT	\$ 1,098	EPS(b) (in U.S. dollars)	\$ 0.39
Net income	\$ 707	Employees ^(a)	62,900

AEROSPA	CE	TRANSPORTATION			
#1 - Business aircraft n		#1 - Rail equipment manufacturer and services provider			
Revenues	\$ 9,357	Revenues	\$ 10,009		
EBITDA	\$ 844	EBITDA	\$ 752		
EBIT	\$ 473	EBIT	\$ 625		
Backlog ^(a)	\$ 16,700	Backlog ^(a)	\$ 27,100		
Employees ^(a)	28,900	Employees ^(a)	33,800		

As of January 31, 2010

Diluted

Investment Considerations

A world-leading company

- #1 Business and Regional aircraft manufacturer
- > #1 Rail equipment manufacturer and Services provider
- Balance sheet steadily strengthened over the recent years
- Strong cash position (\$2.8 billion as of July 31, 2010) with no immediate significant maturities.

Aerospace well positioned going forward

- > Performed well in a challenging environment
- Significant investments in new product development
- Focus on execution and customer satisfaction

Transportation benefited from a strong market

- Good visibility with most of next year's revenues and earnings already in backlog
- Aiming to consolidate past growth
- > Focus on execution resulting in continued performance improvement

Bombardier Today

62,900 employees*

- 95 nationalities
- 23 languages

A presence in over 60 countries

Customers in over 100 countries



Bombardier Today

More than 100,000

Bombardier rail cars and locomotives in service worldwide



Bombardier Today

Every three seconds, a

Bombardier aircraft takes

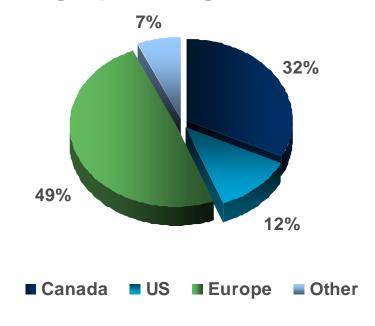
off or lands somewhere

around the globe



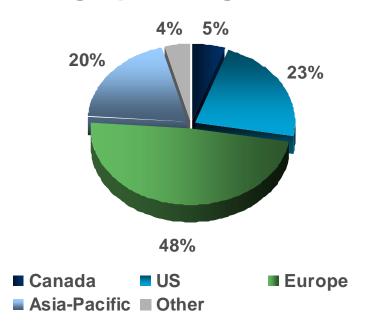
Bombardier – A truly global company

Employees Geographic segmentation



Total employees*: 62,900

F2010 Revenues Geographic segmentation



Total F2010 revenues: US\$19.4 billion

Bombardier – From entrepreneurial to global leader

	1942-1973	1974-1985	1986-1993	1994-2001	2002-today
Entry Revenues*	Invention of snowmobile \$0.7 B	Rail transportation \$1.0 B	Aerospace \$5.6 B	Consolidation of leadership position \$12.4 B	Global leadership \$19.4 B
Major acquisitions	 Lohnerwerke 	 MLW Worthington Alco Power (U.S.) 	 Canadair Shorts Learjet deHavilland BN ANF 	 Waggonfabrik Talbot Deutsche Waggonbau Adtranz 	Organic growth
Products Developed or Major Projects		 423 cars - Montreal Subway 825 cars - NY City subway (\$1BUS) 	CRJ100/200Learjet 31ALearjet 60	CRJ700Learjet 45Global ExpressQ400	 Talent II Zefiro Challenger 300 Learjet 85 CSeries

* In constant US dollars 10 BOMBARDIER



Overview



Aerospace

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Transportation

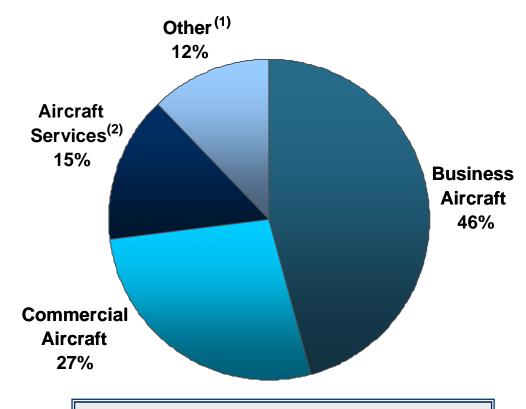


Financial Performance

Bombardier Aerospace - A Global Market Leader Balanced portfolio of products and services

AEROSPACE REVENUE BREAKDOWN BY BUSINESS

(%) Aerospace revenue – Fiscal year 2010



Total Revenues F2010 = \$9,357 million

⁽¹⁾ Other includes primarily sales of pre-owned aircraft and component manufacturing for third parties

⁽²⁾ Includes revenues from parts logistics, aircraft fractional ownership and hourly flight entitlement program's service activities, aircraft maintenance, commercial training and Military Aviation Training (MAT)

Bombardier's Business Aircraft offers the industry's most complete product portfolio

LEARJET Family









Learjet 40 XR

Learjet 45 XR Learjet 60 XR

Learjet 85

CHALLENGERFamily







Challenger 605



Challenger 800 Series

GLOBAL Family

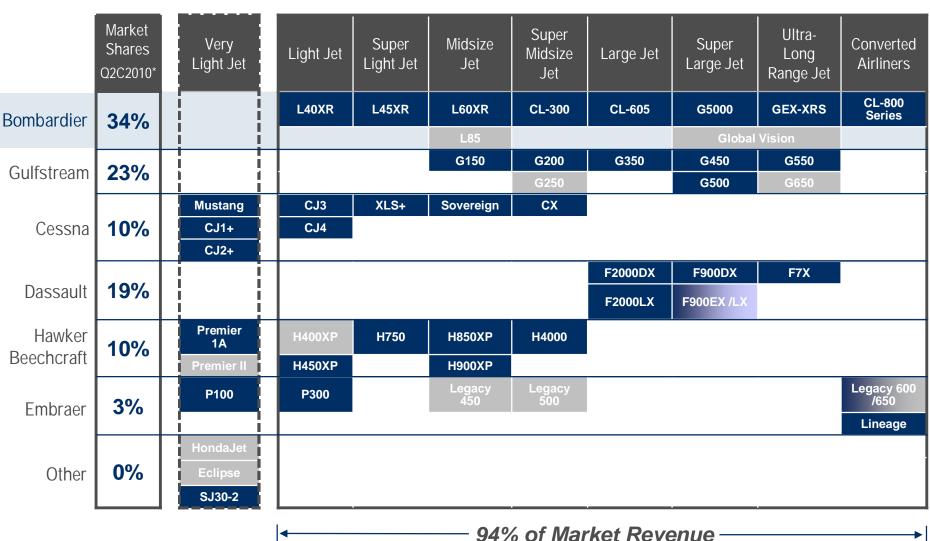


Global 5000



Global Express XRS

Bombardier is well-positioned in the business jet market with product line covering 94% of revenues



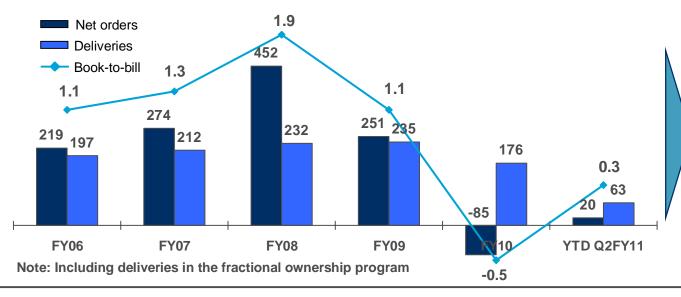
In Prod. 38 In Dev. 12 94% of Market Revenue

Note: Segmentation is largely determined by a combination of cabin volume, range and speed.

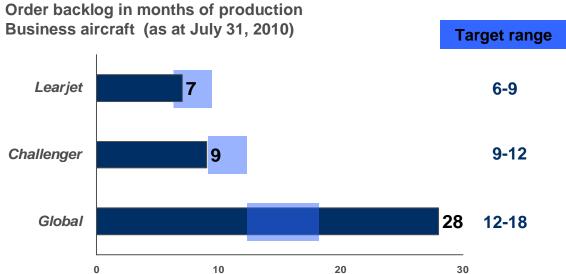
^{*} Market shares calculated on a revenue basis excluding VLJs, Boeing and Airbus converted airliners

Orders and backlog – Business aircraft

Net orders, deliveries and book-to-bill Business aircraft (FY06 – Q2FY11)



Based on production rates and backlog, we expect deliveries for business aircraft to decrease by approx. 15% in FY2011



Note: Number of months of backlog is based on the last 12-month deliveries and excludes orders for *Flexjet* and *Learjet 85*.

Bombardier's Commercial Aircraft portfolio is aligned with current market trends towards environmentally friendly aircraft

Q-SERIESTurboprop



CRJ NextGen Regional jets







CSERIESMainline single-aisle jets





Competitors offer aircraft in each of Bombardier Commercial Aircraft's segments...



Turboprops





Regional Jets











Single-Aisle Mainline Jets



Airbus A318/A319

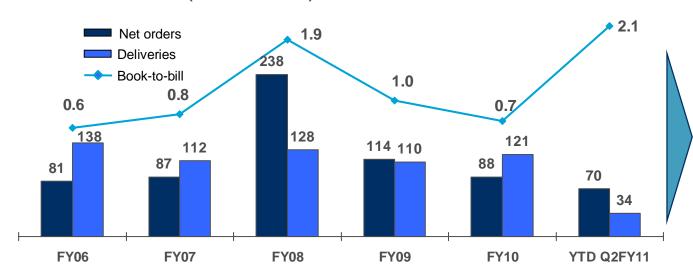


Bombardier is the leader in the 20- to 149-seat market segment with a market share of 39%*

^{*} Based on the 24-Month Market Net Order as of July 31, 2010 (net of cancellations and conversions between programs and does not include corporate aircraft).

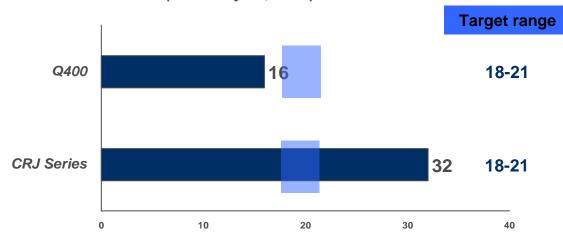
Orders and backlog – Commercial aircraft

Net orders, deliveries and book-to-bill Commercial aircraft (FY06 – Q2FY11)



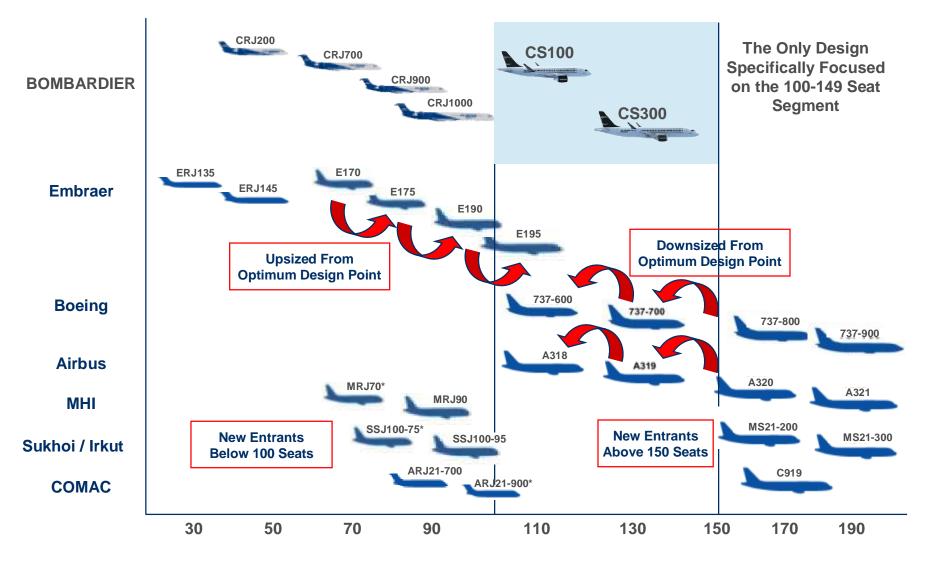
Based on production rates and backlog, we expect deliveries for commercial aircraft to decrease by approx. 20% in FY2011

Order backlog in months of production Commercial aircraft (as at July 31, 2010)



Note: Number of months of backlog is based on the last 12-month deliveries and includes orders for the *CRJ1000*.

CSeries • A New Family Optimized for the Lower End of the 100 to 149-seat Market Segment Is Long Overdue



^{*} Programs that are not yet launched or are under study

CSERIESA Game Changer in its Class

90 firm orders and 90 options from three customers to date

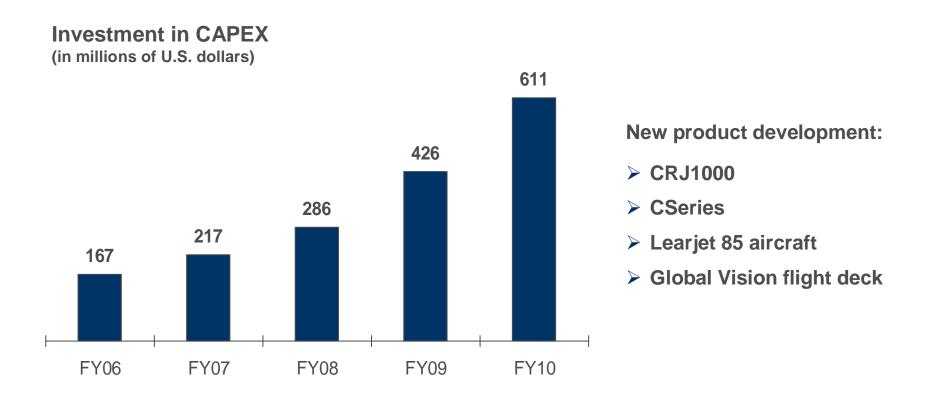


- Family of Aircraft with Full Operational Commonality
- Unmatched Reduction in Environmental Footprint
- Total Life Cycle Cost Improvement
- 15% Better Cash Operating Costs 20% Fuel Burn Advantage
- Widebody Comfort In A Single Aisle Aircraft
- Mature 99% Reliability at Entry Into Service
- Operational Flexibility Short Field and Longer Range Performance

CSeries Aircraft Program Executing according to plan

2008	Technologies Selection and Program Launched At Farnborough Airshow	
2009	Finalizing Conceptual Design Phase And Start Definition Of System Interfaces	
2010	Joint Definition Phase, Technologies Demonstrators, Facilities	0
2011	Complete Product Definition Release Build And Commission System Test Aircraft	
2012	First Flight	
2013	CS100 Aircraft Entry Into Service	
2014	CS300 Aircraft Entry Into Service	

Bombardier Aerospace is investing significant amounts in new product development



Capital expenditures, including significant investments in product development, are expected to almost double in FY11

Aerospace – Outlook for F2011

In F2011, Aerospace will continue to be impacted by the economic downturn

What we expect *

- Approximately 15% less business jet deliveries in F2011 than in F2010
- Approximately 20% less commercial aircraft deliveries in F2011 than in F2010
- EBIT margin should remain at a similar level as F2010
- Free cash flow is expected to be neutral in F2011 as cash flow from operating activities will be used to finance capital expenditures, including the significant investments in product development





Overview



Aerospace

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Transportation



Financial Performance

We are providing a full range of products and solutions to our customers around the world

Rolling stock

Passengers



- Light rail vehicles
- Metros
- Commuter trains
- Regional trains
- Intercity trains
- High-speed trains
- Very high-speed trains

Locomotives & Equipment



- Locomotives
- Bogies
- Traction converters
- Auxiliary converters
- Drives / traction motors
- Train control and communication

Services



- Fleet management
- Spare parts & logistics management
- Vehicle refurbishment and overhaul
- Component repair and overhaul
- Technical support

System & Signaling

Systems



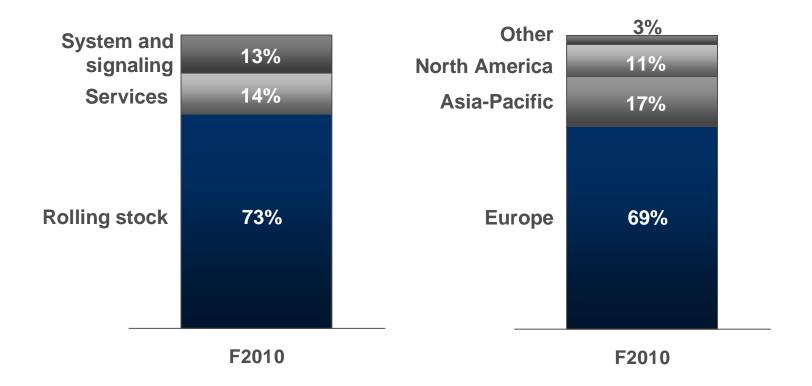
- Automated people movers
- Advanced rapid transit
- Light rapid transit
- Automated monorail
- Operations and maintenance
- Transit security

Rail Control Solutions



- Integrated control systems
- Onboard computer systems
- Automatic train protection and operation
- Wayside interlocking and equipment

TransportationRevenues by product line and geographic region



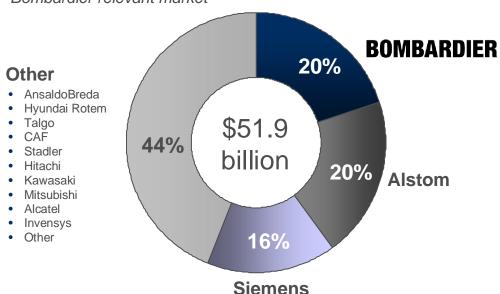
Total Revenues F2010 = \$10,009 million

BT is the market leader in the rail industry

The market showed a strong overall growth of 10%

Average market shares based on order intake 2007-09

Bombardier relevant market



Our relevant market represents the worldwide rail market accessible to external suppliers, therefore excluding the share of local contractors in emerging markets, maintenance performed inhouse by operators and the Japanese market. This market also excludes markets in which we do not have a product offering, therefore excluding freight locomotives in North America, worldwide freight cars, rail infrastructure and electrification. Due to the cyclical nature of the market and in line with common industry practice, our relevant market is stated as the average of a three-year period, based on published orders for rolling stock and system, and on estimated market volumes for services and signalling.

Competitors with at least 10% market share in one segment

	PASSENGERS			LOCOMOTIVES AND EQUIPMENT			SERVICES	SYSTEM	SIGNALLING		
	Light rail	Metros	Commuter	Regional	High	Electric	Bogies	Propulsion	1		
					speed &	loco-		& controls			
					intercity	motives (1)					
вт	#1	#4	#1	#1	#3	#1	#1	#1	#1	#2	#6 ⁽²⁾
Alstom											
Siemens											
Stadler											
CAF											
Hyundai Rotem											
Ansaldo STS											
Thales											

Clear strategies for products and R&D along seven platforms for rolling stock and systems

Seven vehicle platforms

HS & VHS: Comfort and operational performance at 250-380 kph



Regional & Commuter: Capacity and versatility at <160 kph

Metro: Capacity and reliability at <100 kph

Light rail: City mobility

Systems: Driverless technology

Locomotives: Power to haul

























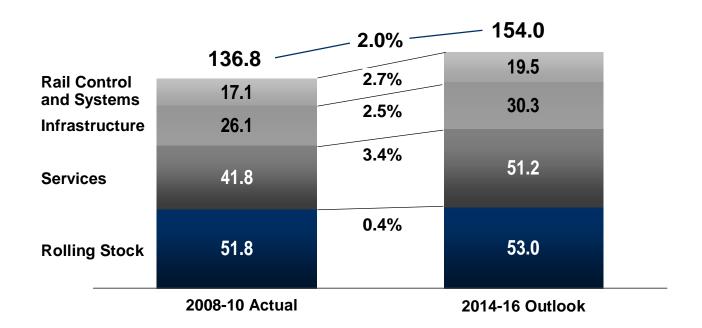




The fundamentals of the rail industry are positive

Accessible market by segment

(for calendar years) (in billions of dollars)



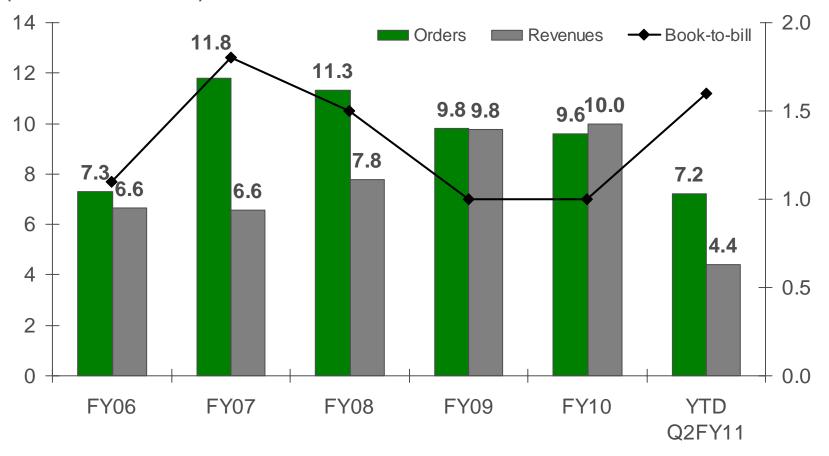
Source: "Worldwide rail market study - status quo and outlook 2016" published by the Association of the European Rail Industry in September 2008 (2008 UNIFE Study).

Values translated using a Euro/USD foreign exchange rate of 1.3870

Strong order intake at Transportation generated revenue growth over the last five years

Orders, revenues and book-to-bill

(in billions of U.S. dollars)



Backlog as of July 31, 2010: \$30.3 billion

Recent orders

 Signed a framework agreement with SNCF for up to 860 double deck trains for an estimated amount of \$11 billion (two firm orders already received for 129 trains)

 Order in June 2010 for 59 double deck trains valued at \$1.6 billion US from the Swiss Railways with options for more than 100 additional trains

In the medium term, the market is expected to remain at a high level with major tenders progressing

Market outlook

- In the short to medium term, the market will be fuelled by several large contracts, already in advanced stages
- In the longer term, concerns regarding funding will need to be overcome, e.g. by innovative financing solutions
- Overall, the fundamentals for rail remain positive and growth in emerging markets will continue to benefit the rail supply industry

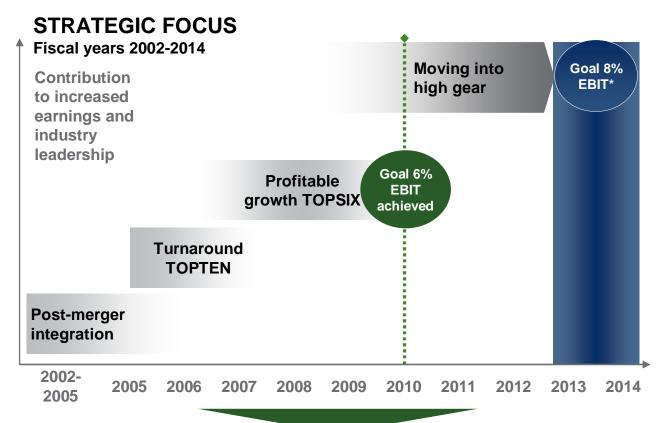
Key projects to be awarded	
Project name	Size
DB intercity trains (ICx) ¹	220 trains
MOR HS/VHS trains	more than 70 trains
■ Trenitalia VHS²	50 trains
Thameslink (London)	up to 1200 cars
Israel double-deck coaches	up to 460 cars
BART Rapid Transit	more than 700 cars
Stockholm Metro	300 cars
Melbourne trams	up to 150 trains
IR ³ locomotives "Madhepura"	up to 800 twin units
IR ³ locomotives "Dankuni"	up to 1,000 units
Amtrak locomotives	up to 70 units
■ ■ Dublin Metro North	System
Brisbane Gold Coast Rapid Transit	System
London SSL ATC Equipment	Signalling

¹⁾ Preferred bidder status awarded to Siemens/ Bombardier

²⁾ Preferred bidder status awarded to Ansaldo Breda/ Bombardier

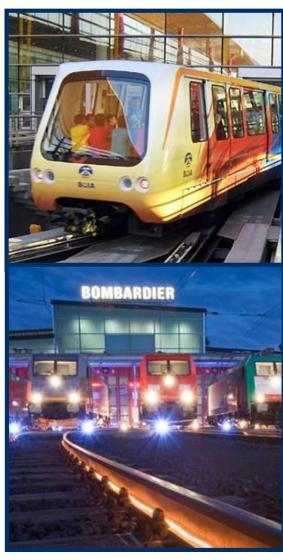
³⁾ IR: Indian Railways

Transportation – Moving into high gear



We will reach our goal by:

- Continuing to improve execution
- Further reducing our costs
- Improving our portfolio of products
- etc...



BOMBARDIER

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Overview



Aerospace

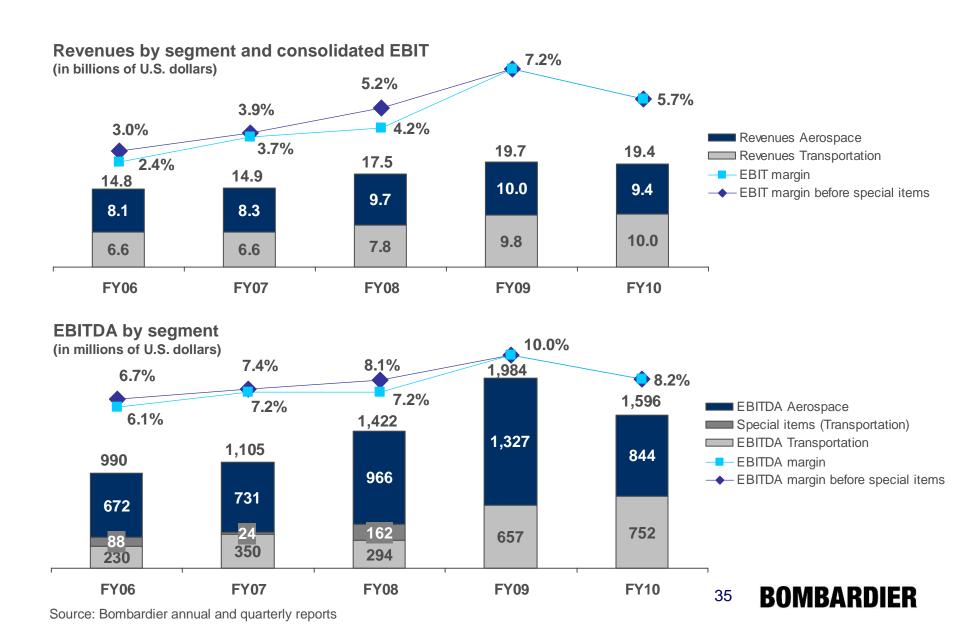


Transportation



Financial Performance

Significant improvements over the last five years, however, Aerospace has been impacted by the economic crisis in the last 2 years

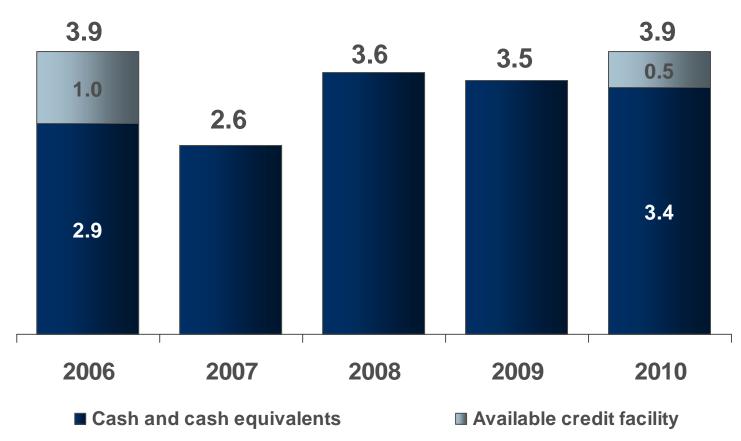


Significant improvements over the last five years

Maintained strong liquidity

Short-term capital resources

(as at January 31) (in billions of U.S. dollars)



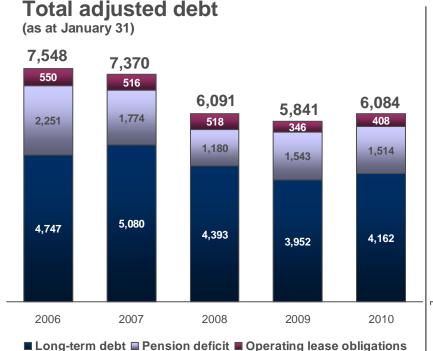
Significant improvements over the last five years

Capital structure

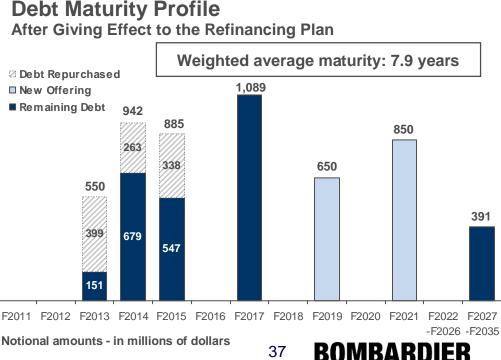
In March 2010, we implemented a refinancing plan aimed at extending our long-term debt maturity profile and providing additional short-term capital resources.

As such, we issued \$1.5 billion of Senior Notes due in calendar years 2018 to 2020. Concurrently, we repurchased a total of \$1.0 billion of long-term debt maturing from calendar years 2012 to 2014.

Reduced total debt and extended maturities



In millions of U.S. dollars



Financial results overview

(In millions of U.S. dollars, except per share amounts)

Revenues

Aerospace

Transportation

Total Revenues

EBIT

Aerospace

Transportation

Total EBIT

Financing expense, net

EBT

Income taxes

Net income

Dilutes EPS (in dollars)

Q2 F2010-11	%	Q2 F2009-10	%	YTD Q2 F2010-11	%	YTD Q2 F2009-10	%
1,962 2,117		2,399 2,547		3,897 4,428		4,618 4,799	
4,079		4,946		8,325		9,417	
91	4.6	154	6.4	180	4.6	264	5.7
140	6.6	159	6.2	275	6.2	284	5.9
231	5.7	313	6.3	455	5.5	548	5.8
44		49		72		82	
187	4.6	264	5.3	383	4.6	466	4.9
39		62		82		106	
148	3.6	202	4.1	301	3.6	360	3.8
0.08		0.11		0.16		0.20	

Free Cash Flow

Q2 F2010-11	Q2 F2009-10	YTD Q2 F2010-11	YTD Q2 F2009-10
(287)	(10)	(492)	(540)
(132)	149	(159)	(111)
(89)	(121)	(74)	(148)
(508)	18	(725)	(799)
2.776	2.804		
	F2010-11 (287) (132) (89)	F2010-11 F2009-10 (287) (10) (132) 149 (89) (121) (508) 18	F2010-11 F2009-10 F2010-11 (287) (10) (492) (132) 149 (159) (89) (121) (74) (508) 18 (725)

Summary

We have what it takes to deliver results:

- Broad, leading-edge product offering
- Markets with solid long-term demand growth
- Global presence and a diversified customer base
- Committed to invest in our product development programs
- Solid balance sheet with strong liquidity

Sharpening our execution, investing in our people and products, and being socially responsible are the drivers of profitable growth at Bombardier

Today, the success story continues ...



Today, the success story continues ...

