



**RBC Capital Markets  
High Yield / Mid Cap Fixed Income Symposium**

**SEPTEMBER 21, 2009**

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**BOMBARDIER**

# Forward-looking statements

This presentation includes forward looking statements. Forward looking statements generally can be identified by the use of forward looking terminology such as “may”, “will”, “expect”, “intend”, “anticipate”, “plan”, “foresee”, “believe” or “continue”, the negative of these terms, variations of them or similar terminology. By their nature, forward looking statements require us to make assumptions and are subject to important known and unknown risks and uncertainties, which may cause our actual results in future periods to differ materially from forecasted results. While we consider our assumptions to be reasonable and appropriate based on information currently available, there is a risk that they may not be accurate. For additional information with respect to the assumptions underlying the forward looking statements made in this presentation, refer to the respective Forward-looking statements sections in BA and BT in the MD&A of the Corporation’s annual report for fiscal year 2009.

Certain factors that could cause actual results to differ materially from those anticipated in the forward looking statements include risks associated with general economic conditions, risks associated with our business environment (such as risks associated with the airline industry’s financial condition), operational risks (such as risks involved in developing new products and services, in doing business with partners, relating to product performance warranty and casualty claim losses, to regulatory and legal proceedings, to environmental and health and safety, to our dependence on certain customers and suppliers, to human resources, to fixed price commitments and to production and project execution), financing risks (such as risks relating to liquidity and access to capital markets, to the terms of certain restrictive debt covenants, to financing support provided on behalf of certain customers and from reliance on government support) and market risks (such as risks relating to foreign currency fluctuations, to changing interest rates and commodity prices risks). For more details, see the Risks and Uncertainties section in Other of the MD&A of the Corporation’s annual report for fiscal year 2009. Readers are cautioned that the foregoing list of factors that may affect future growth, results and performance is not exhaustive and undue reliance should not be placed on forward looking statements. The forward looking statements set forth herein reflect our expectations as at the date of this presentation and are subject to change after such date. Unless otherwise required by applicable securities laws, the Corporation expressly disclaims any intention, and assumes no obligation to update or revise any forward looking statements, whether as a result of new information, future events or otherwise.

# Agenda

- 1** Overview
- 2** Aerospace
- 3** Transportation
- 4** Summary

# Bombardier – A Global Market Leader

## For the fiscal year 2009

| <i>(in millions of U.S. dollars)</i> |           | <b>BOMBARDIER INC.</b>                     |           |
|--------------------------------------|-----------|--|-----------|
| <b>Revenues</b>                      | \$ 19,721 | <b>Free Cash Flow</b>                      | \$ 342    |
| <b>EBITDA</b>                        | \$ 1,966  | <b>Backlog<sup>(a)</sup></b>               | \$ 48,200 |
| <b>EBIT</b>                          | \$ 1,411  | <b>EPS<sup>(b)</sup> (in U.S. dollars)</b> | \$ 0.56   |
| <b>Net income</b>                    | \$ 1,008  | <b>Employees</b>                           | 66,700    |

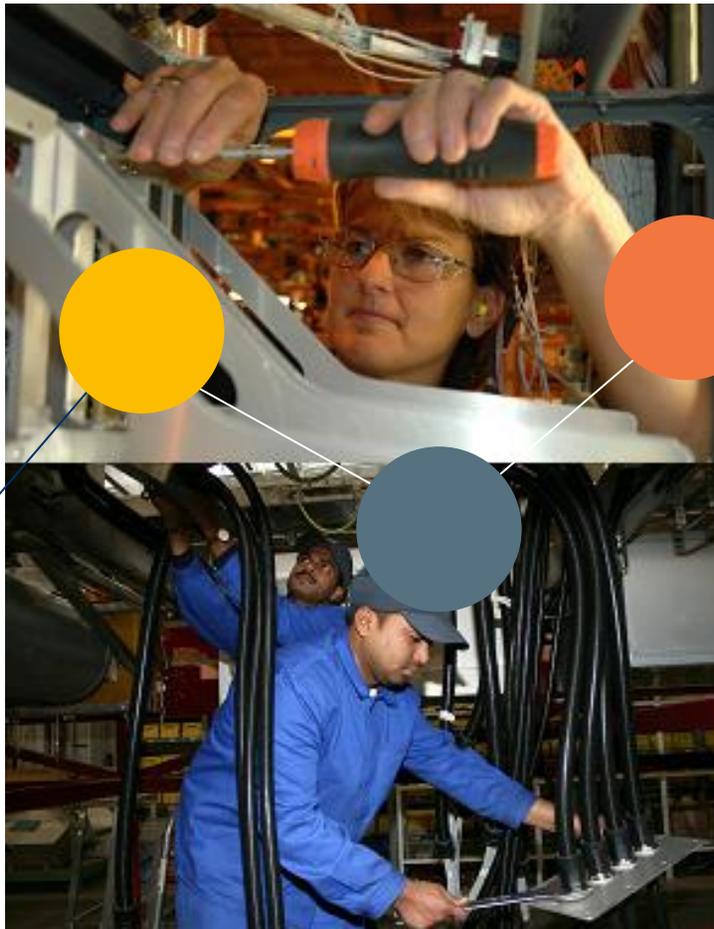
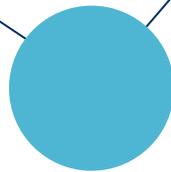
| <b>AEROSPACE</b>   |           | <b>TRANSPORTATION</b>  |           |
|--|-----------|--|-----------|
| <b>#1</b> - Business aircraft manufacturer<br><b>#1</b> - Regional aircraft manufacturer |           | <b>#1</b> - Rail equipment manufacturer<br>and services provider |           |
| <b>Revenues</b>  | \$ 9,965  | <b>Revenues</b>  | \$ 9,756  |
| <b>EBITDA</b>  | \$ 1,327  | <b>EBITDA</b>  | \$ 639    |
| <b>EBIT</b>  | \$ 896    | <b>EBIT</b>  | \$ 515    |
| <b>Backlog<sup>(a)</sup></b>   | \$ 23,500 | <b>Backlog<sup>(a)</sup></b>                                     | \$ 24,700 |
| <b>Employees</b>   | 32,500    | <b>Employees</b>   | 34,200    |

(a) As of January 31, 2009

(b) Diluted

# Bombardier Today

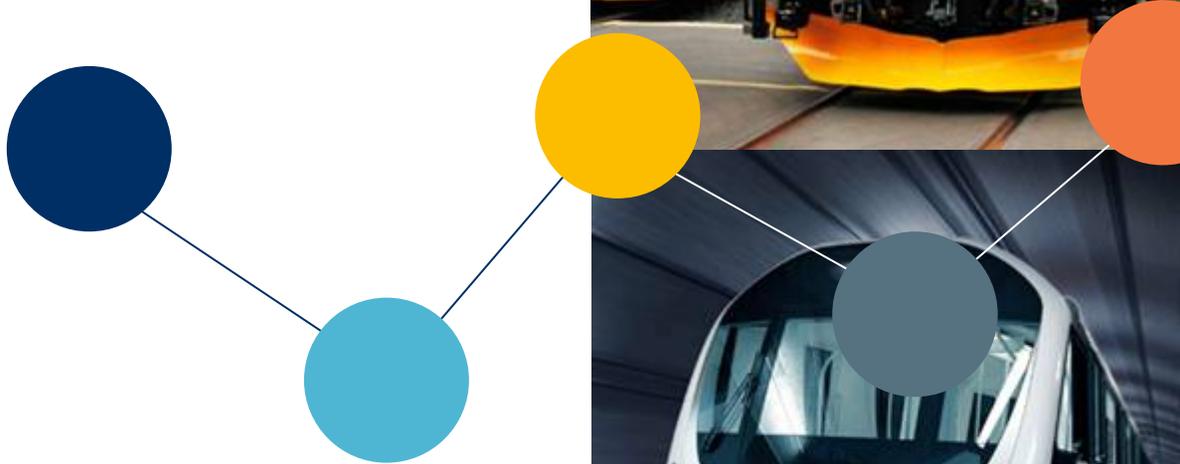
- **66,700 employees\***
  - 75 nationalities
  - 20 languages
- **A presence in 60 countries**
- **Customers in 100 countries**



\* As of January 31, 2009

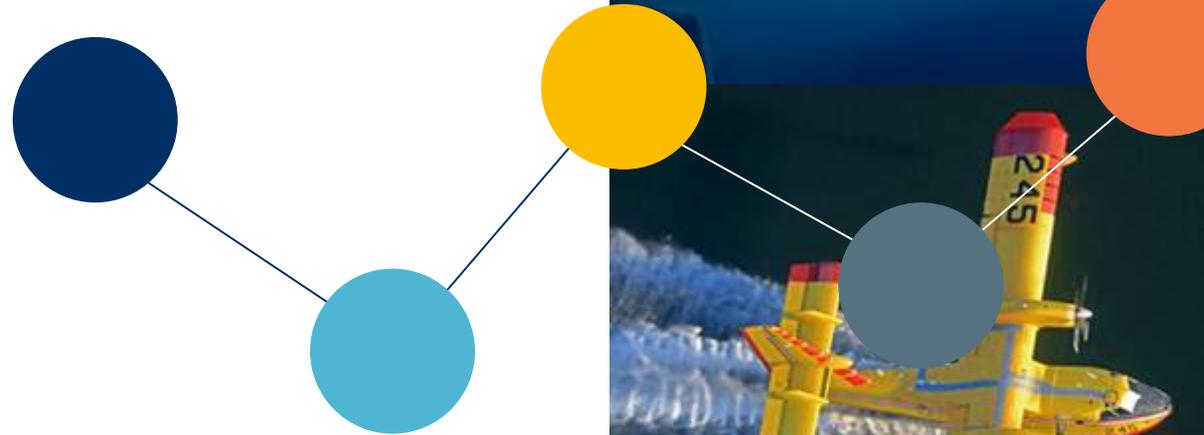
# Bombardier Today

**More than 100,000 Bombardier rail cars and locomotives in service worldwide**



# Bombardier Today

Every three seconds, a Bombardier aircraft takes off or lands somewhere around the globe



# Bombardier – From entrepreneurial to global leader

1942-1973



1974-1985



1986-1993



1994-2001



2002-today



Entry

**Invention of snowmobile**

**Rail transportation**

**Aerospace**

**Consolidation of leadership position**

**Global leadership**

Revenues

**\$0.7 B**

**\$1.0 B**

**\$5.6 B**

**\$12.4 B**

**\$19.7 B**

Major acquisitions

- Lohnerwerke (Rotax)

- MLW
- Worthington
- Alco Power (U.S.)

- Canadair
- Shorts
- Learjet
- deHavilland
- BN } BT
- ANF }

- Waggonfabrik Talbot
- Deutsche Waggonbau
- Adtranz

**Organic growth**

Products developed or Major projects

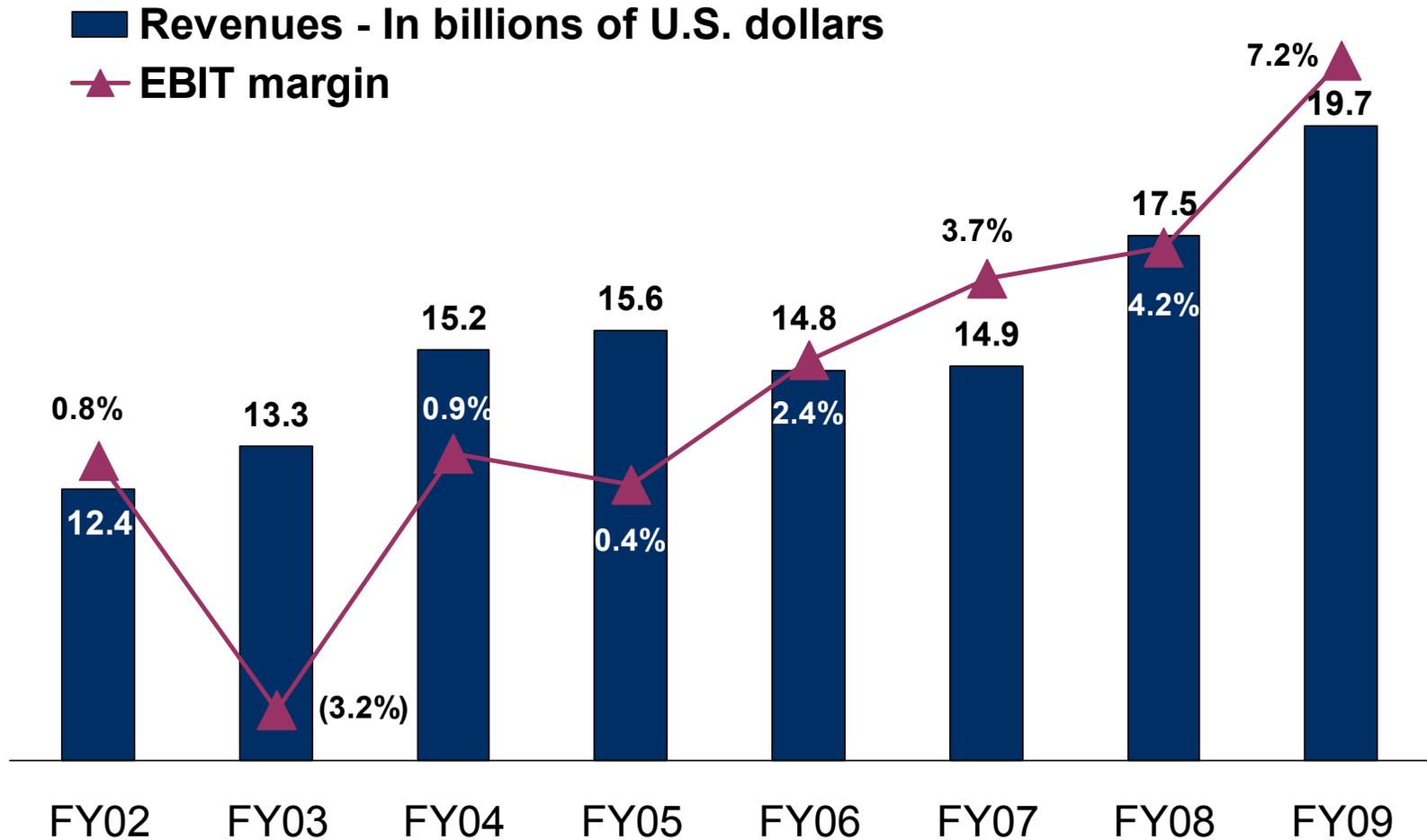
- 423 cars - Montreal Subway
- 825 cars - NY City subway (\$1BUS)

- CRJ100/200
- Learjet 31A
- Learjet 60

- CRJ700
- Learjet 45
- Global Express
- Q400

- Talent II
- Zefiro
- Challenger 300
- Learjet 85
- CSeries

# Global leadership through organic growth

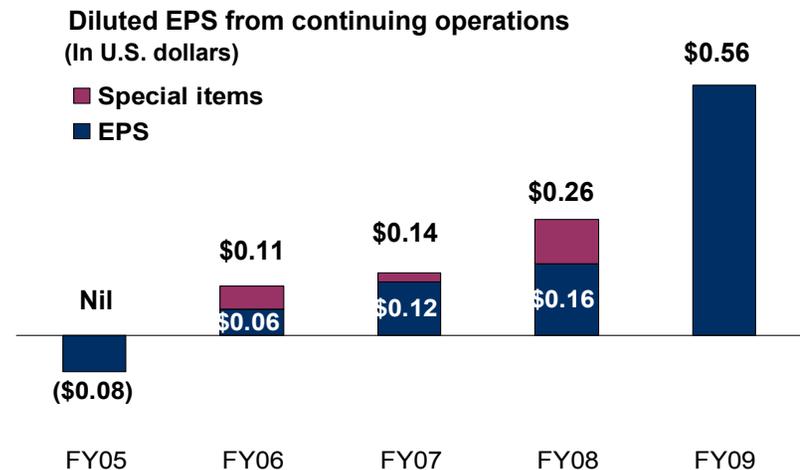
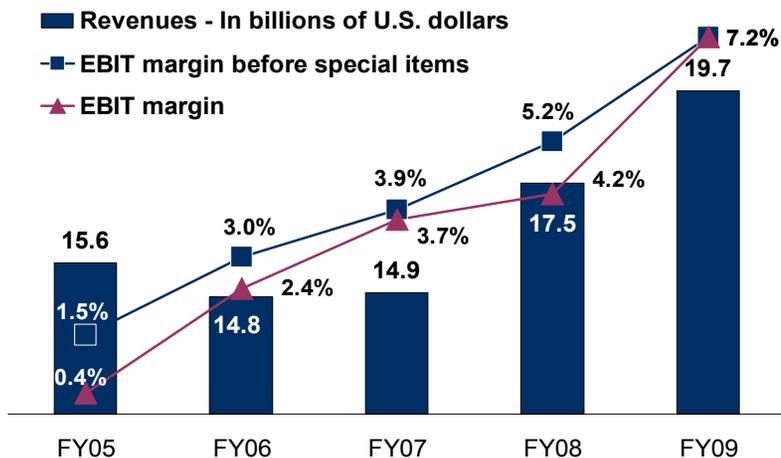
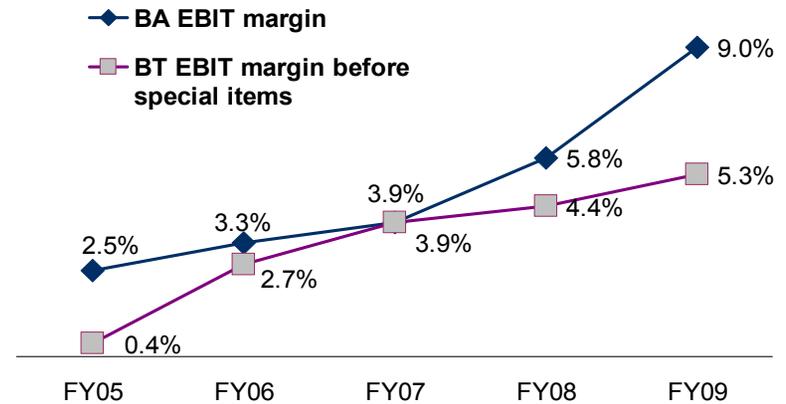
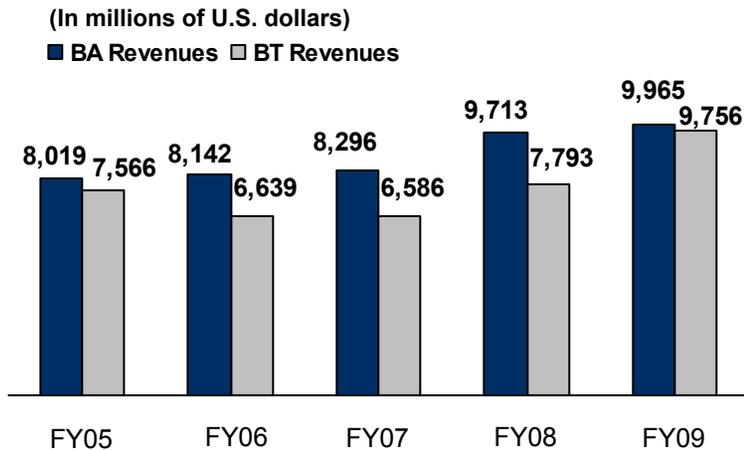


# Significant improvements over the last five years

1. **Improved long-term profitability**
2. **Maintained strong liquidity**
3. **Improved capital structure**

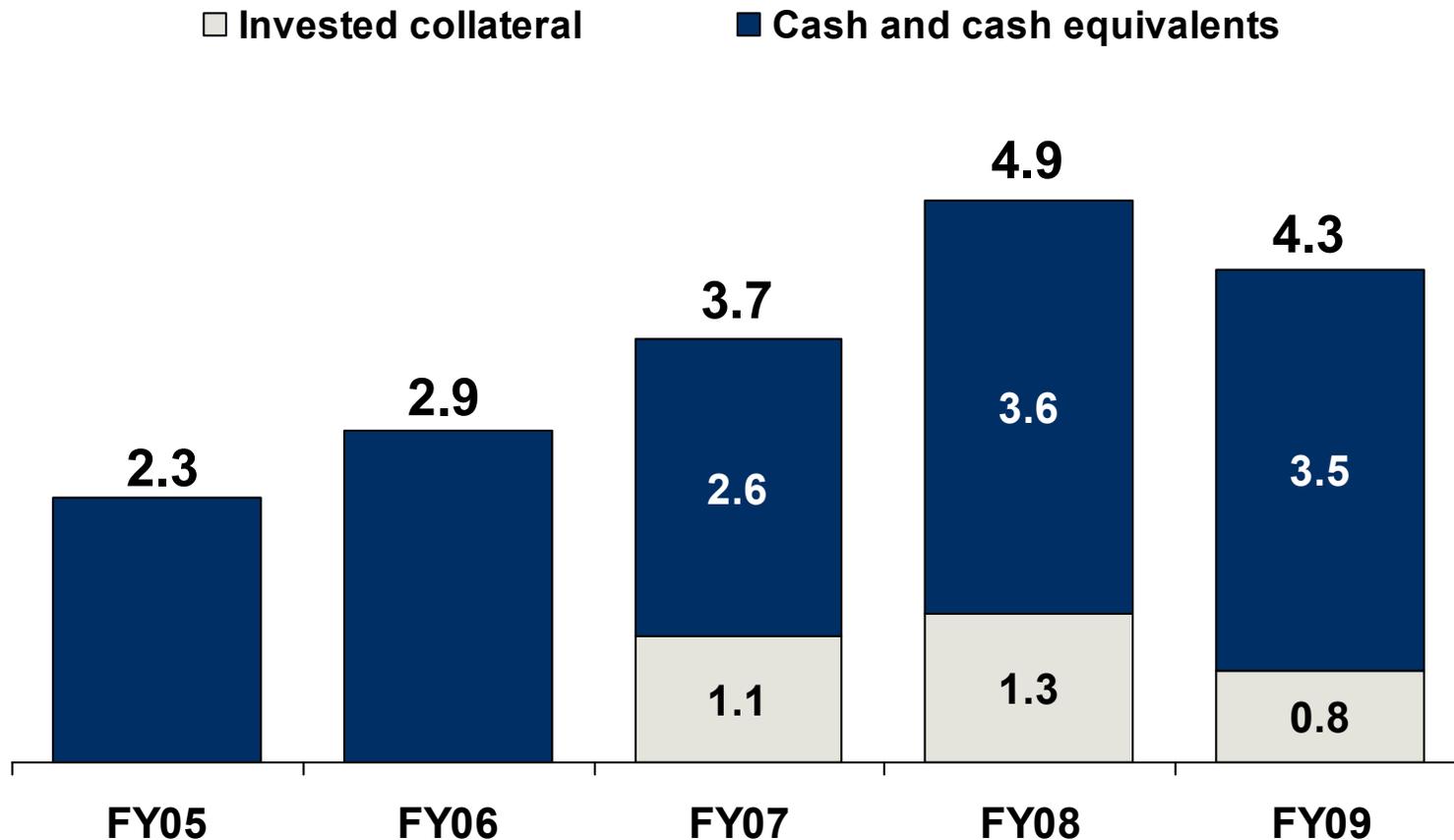
# Significant improvements over the last five years

## Improved long-term profitability



# Significant improvements over the last five years

## Maintained strong liquidity



*In billions of U.S. dollars*

# Significant improvements over the last five years

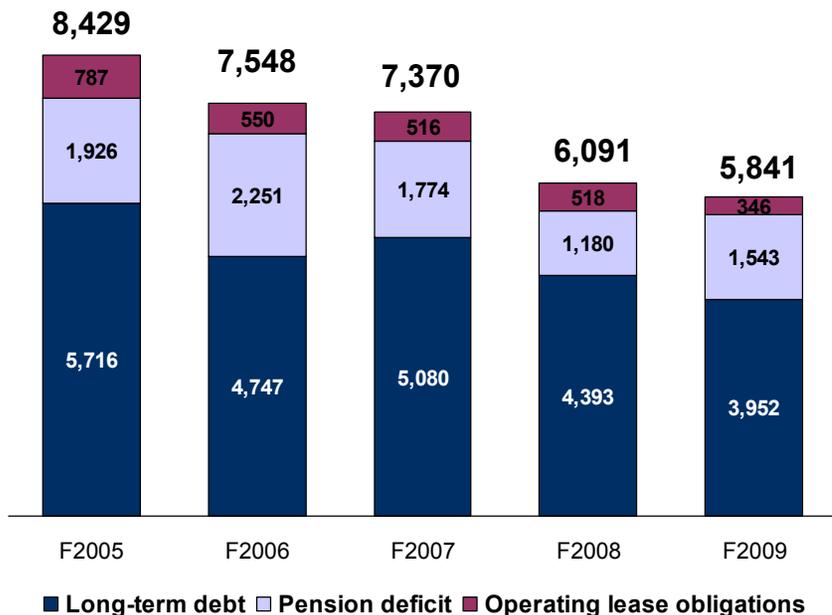
## Improved capital structure

### Global Leverage Metrics

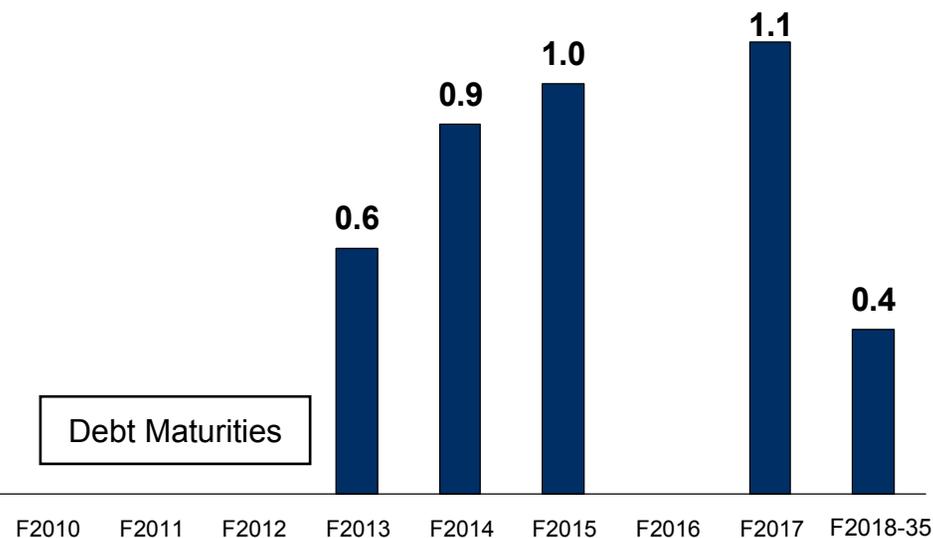
|                              | Target | Y/E FY08 | Y/E FY09 | Trend |
|------------------------------|--------|----------|----------|-------|
| Adj. EBIT to adj. net int.   | > 5.0  | 2.5      | 6.2      | ↗     |
| Adj. debt to adj. EBITDA     | < 2.5  | 3.8      | 2.8      | ↘     |
| Adj. debt to adj. total cap. | < 55%  | 67%      | 66%      | ↘     |

## Reduced total debt and extended maturities

(In millions of U.S. dollars)



(In billions of U.S. dollars)



# To achieve our aspirations – Our way forward

We have established five priorities

- 1 Become number one in customer satisfaction through enhanced execution discipline
- 2 Raise our game on global talent management
- 3 Actively manage our exposure to key business risks
- 4 Establish local roots in all our key markets
- 5 Enhance our corporate social responsibility

# Agenda

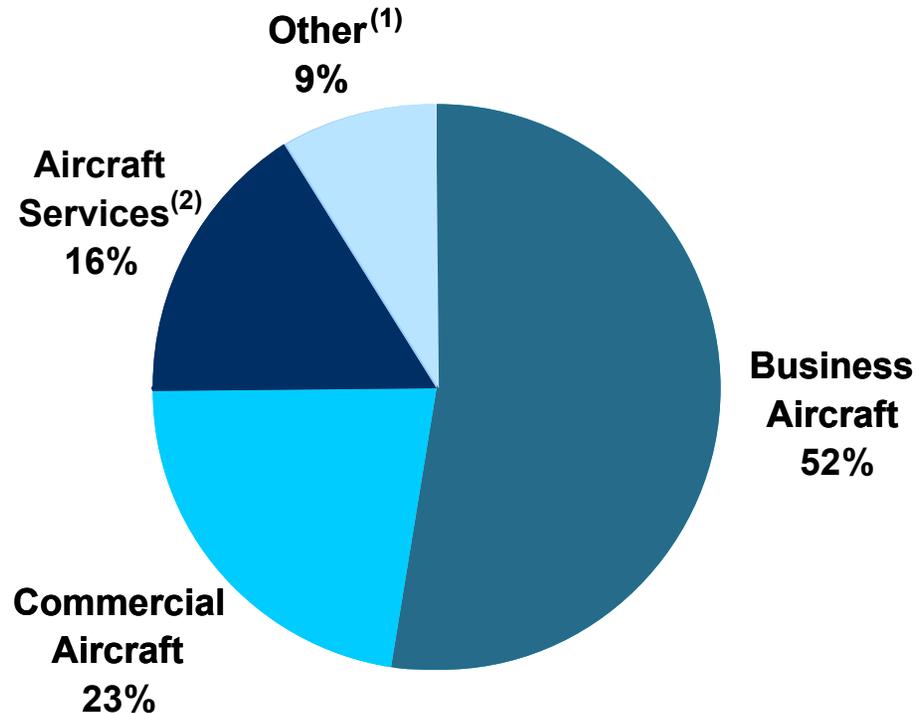
- 1 Overview
- 2 Aerospace**
- 3 Transportation
- 4 Summary

# Bombardier Aerospace - A Global Market Leader

## Balanced portfolio of products and services

### AEROSPACE REVENUE BREAKDOWN BY BUSINESS

(%) Aerospace revenue – Fiscal year 2009



**Total Revenues FY09 = \$9,965 million**

- (1) Other includes primarily sales of pre-owned aircraft and component manufacturing for third parties
- (2) Includes revenues from parts logistics, aircraft fractional ownership and hourly flight entitlement program's service activities, aircraft maintenance, commercial training and Military Aviation Training (MAT)

# Bombardier's Business Aircraft offers the industry's most complete product portfolio

## LEARJET FAMILY



*Learjet 40 XR*



*Learjet 45 XR*



*Learjet 60 XR*



*Learjet 85*

## CHALLENGER FAMILY



*Challenger 300*



*Challenger 605*



*Challenger 800 Series*

## GLOBAL FAMILY



*Global 5000*



*Global Express XRS*

# Bombardier is well-positioned in the business jet market with product line covering 95% of revenues

|                   | Market Shares Q2 C2009* | Very Light Jet  | Light Jet      | Super Light Jet | Midsized Jet | Super Midsized Jet | Large Jet    | Super Large Jet | Ultra-Long Range Jet | Converted Airlines |
|-------------------|-------------------------|-----------------|----------------|-----------------|--------------|--------------------|--------------|-----------------|----------------------|--------------------|
| Bombardier        | 37%                     |                 | L40XR          | L45XR           | L60XR        | CL-300             | CL-605       | G5000           | GEX-XRS              | CL-800 Series      |
|                   |                         |                 |                |                 | L85          |                    |              | Global Vision   |                      |                    |
| Gulfstream        | 29%                     |                 |                |                 | G150         | G200               | G350         | G450            | G500                 |                    |
|                   |                         |                 |                |                 |              | G250               |              |                 | G550                 |                    |
|                   |                         |                 |                |                 |              |                    |              |                 | G650                 |                    |
| Cessna            | 10%                     | Mustang         | CJ3            | XLS+            | Sovereign    | CX                 |              |                 |                      |                    |
|                   |                         | CJ1+            | CJ4            |                 |              |                    |              |                 |                      |                    |
|                   |                         | CJ2+            | Encore+        |                 |              |                    |              |                 |                      |                    |
| Dassault          | 13%                     |                 |                |                 |              |                    | F2000DX      | F900DX          | F7X                  |                    |
|                   |                         |                 |                |                 |              |                    | F2000EX / LX | F900EX / LX     |                      |                    |
| Hawker Beechcraft | 6%                      | Premier 1A / II | H400XP / 450XP | H750            | H850XP       | H4000              |              |                 |                      |                    |
|                   |                         |                 |                |                 | H900XP       |                    |              |                 |                      |                    |
| Embraer           | 3%                      | P100            | P300           | Legacy 450      | Legacy 500   |                    |              |                 |                      | Legacy 600         |
|                   |                         |                 |                |                 |              |                    |              |                 |                      | Lineage            |
| Other             | 3%                      | HondaJet        | SJ30-2         |                 |              |                    |              |                 |                      | BBJ                |
|                   |                         | Eclipse         | Grob           |                 |              |                    |              |                 |                      | ACJ                |

← 95% of Market Revenue →

**In Prod.**  
38

**In Dev.**  
15

Note: Segmentation is largely determined by a combination of cabin volume, range and speed.

\* Market shares calculated on a revenue basis excluding VLJs

# The financial crisis is having a significant impact on the business aircraft industry in the short term

| Calendar years 2009-10 Outlook                      |   |
|---|---|
| Market drivers – Business aircraft                  | Outlook   |
| World economic environment                          |    |
| Credit scarcity                                     |    |
| Decrease in pre-owned jet inventory level to 12.1%* |    |
| Business jet usage                                  |   |
| Business jet perceptions                            |  |

\* For in-production aircraft (excluding VLJs)

# Bombardier's Commercial Aircraft portfolio is aligned with current market trends towards environmentally friendly aircraft

## Turboprops



*Q400 NextGen*

## Regional jets



*CRJ700 NextGen*



*CRJ900 NextGen*



*CRJ1000 NextGen*

## Single-aisle mainline jets



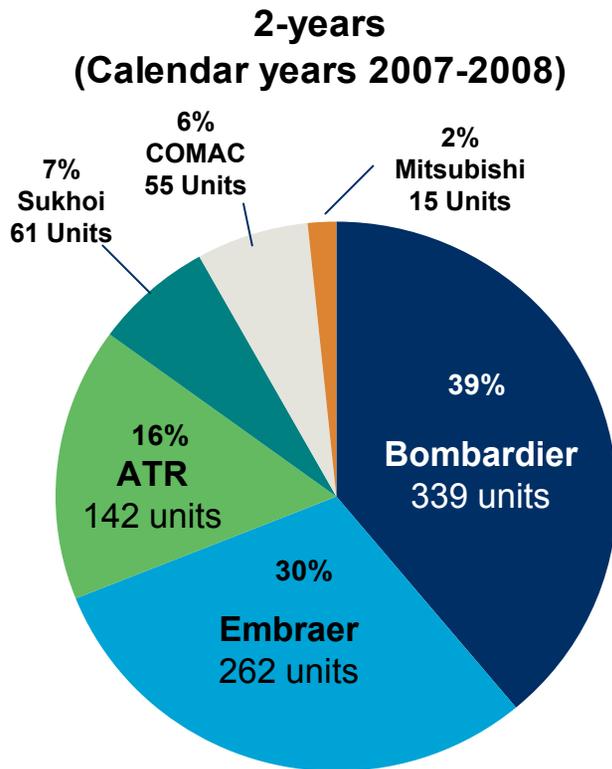
*CSeries CS100*



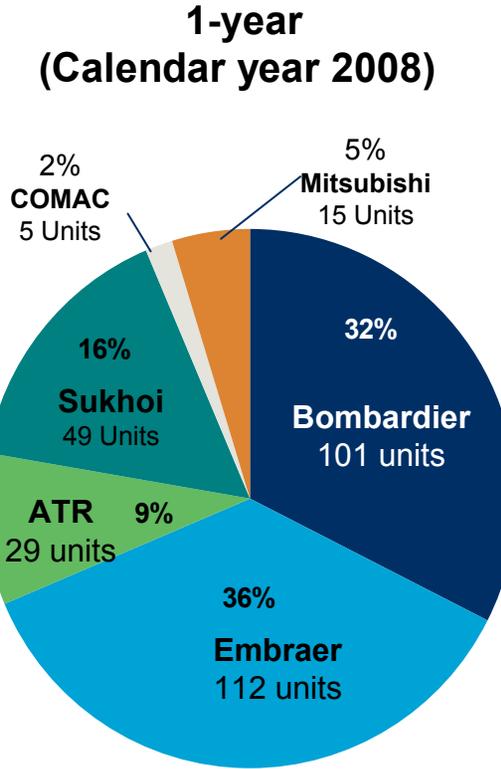
*CSeries CS300*

# Bombardier's CRJ and Q-Series families are very successful in their classes

## Net order market share by manufacturer 20 - 110 seat market

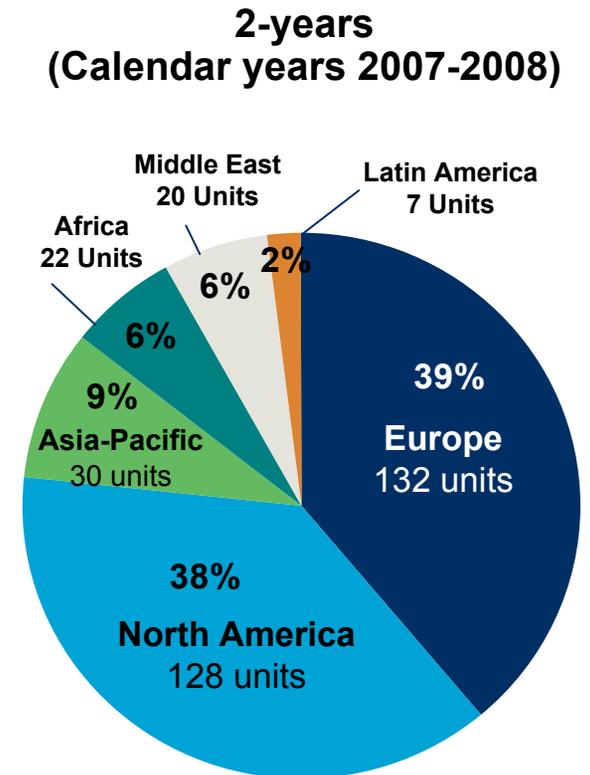


**Total Aircraft = 870**



**Total Aircraft = 311**

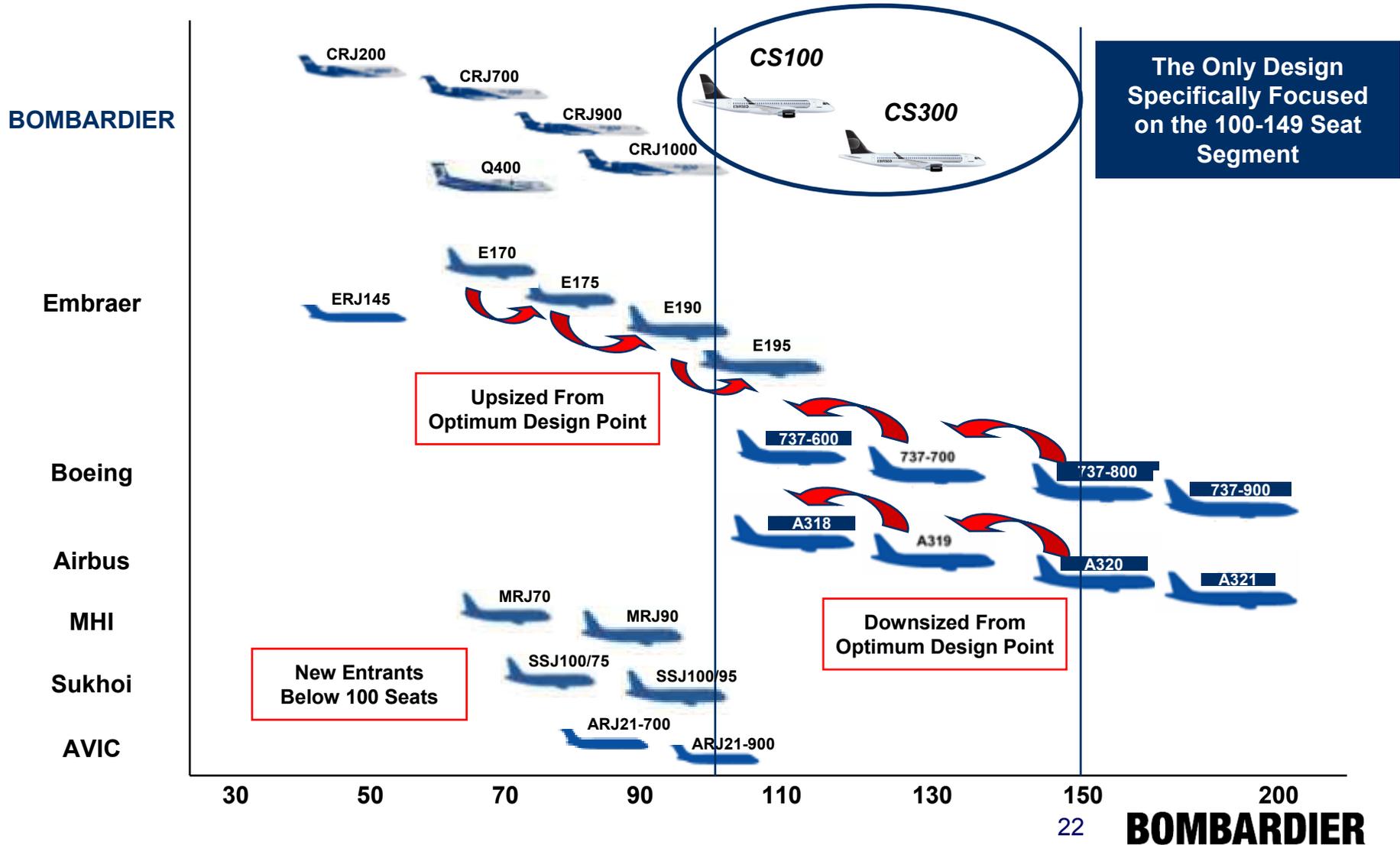
## BBD net orders by region



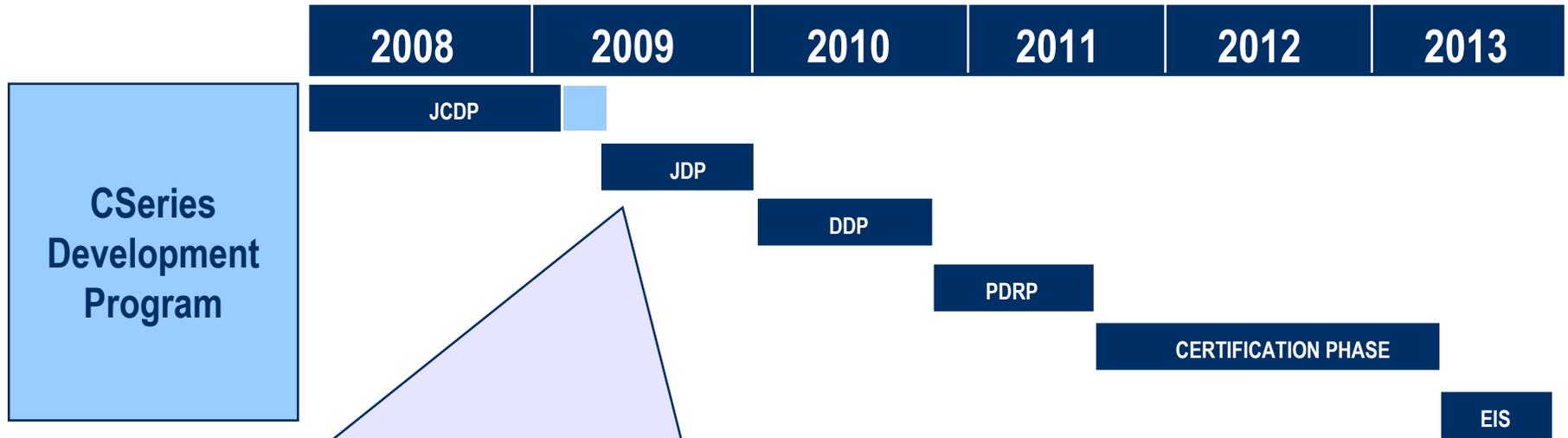
**Total Aircraft = 339**

Order totals are net of cancellations and conversions between programs and does not include corporate shuttle aircraft. Source of competitor data are company web sites and company year end reports.

# CSeries • A New Family Optimized for the Lower End of the 100 to 149-seat Market Segment Is Long Overdue



# CSeries program already moving into next phase of development



## 2009 Focus:

- Currently transitioning between JCDP and JDP
- Advanced aluminum fuselage barrel and CFRP Wing demonstrator rigs
- Final high lift, high speed and ground effect wind tunnel tests
- Ground breaking for *Complete Integrated Aircraft Test* facility
- Preliminary Design Review close-out

JCDP: Joint Conception Definition Phase  
JDP: Joint Definition Phase  
DDP: Detail Design Phase

PDRP: Product Definition Release Phase  
EIS: Entry Into Service  
CFRP: Carbon Fiber Reinforced Polymer

# CSeries • Technologies and Design Evolutions Focused on Delivering Operational Benefits



Best in Class Cabin  
Comfort and  
Flexibility



Composite /  
Al Li



Advanced Flight Deck  
FBW with Side Sticks



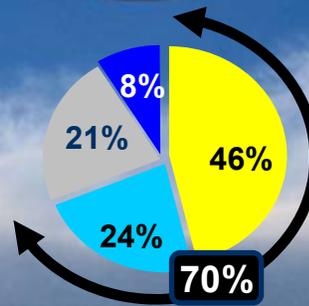
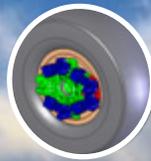
Integrated  
Avionics &  
Optimized  
Systems



Superior Field  
Performance &  
Range Flexibility



Electric  
Brakes



Advanced Composites

Aluminum Lithium

Standard Materials

Titanium and/or Steel

Pratt & Whitney  
PurePower  
PW1500G™



- Firm order agreements totalling 50 aircraft plus 50 options from Lufthansa and LCI

# The financial crisis is also having a significant impact on the commercial aircraft industry in the short term

| Calendar years 2009-10 Outlook       |   |
|--------------------------------------|---|
| Market drivers – Commercial aircraft | Outlook   |
| Short-term economic environment      |  |
| Airline profitability                |  |
| Aircraft financing availability      |  |

# Aerospace – Taking action in turbulent times

- Approximately 25% less business jet deliveries in F2010 than in F2009
- Approximately 10% more deliveries in commercial aircraft
- Production adjustment announced in Q1FY10 resulted in:
  - 4,360 layoffs
  - Severance costs of \$32 million (expensed in Q1FY10)
  - Business aircraft production was adjusted in Q1FY10
  - CRJ production will be adjusted by the end of the year



# Aerospace – Deliveries and net orders

| <b>Deliveries<sup>(1)</sup></b> | <b>Q2 F2010</b> | <b>Q1 F2010</b> | <b>Q4 F2009</b> | <b>Q3 F2009</b> | <b>Q2 F2009</b> | <b>Q1 F2009</b> |
|---------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Business aircraft               | <b>51</b>       | 43              | 54              | 57              | 66              | 58              |
| Commercial aircraft             | <b>28</b>       | 31              | 37              | 22              | 23              | 28              |
| Amphibious aircraft             | <b>1</b>        | 1               | 2               | 1               | 0               | 1               |
| <b>Total</b>                    | <b>80</b>       | 75              | 93              | 80              | 89              | 87              |

|                   |                         |    |    |    |     |     |
|-------------------|-------------------------|----|----|----|-----|-----|
| Gross orders      | <b>57</b>               | 65 | 50 | 71 | 187 | 121 |
| Cancellations     | <b>95<sup>(2)</sup></b> | 56 | 44 | 3  | 12  | 3   |
| <b>Net orders</b> | <b>(38)</b>             | 9  | 6  | 68 | 175 | 118 |

(1) Including aircraft in the fractional ownership program

(2) Includes the termination of a purchase agreement with Jet Republic for 25 Learjet 60 XR and the termination of a firm order with MyAir.com for 15 CRJ1000

# Aerospace – Results

(In millions of U.S. dollars)

|                       | <b>Q2<br/>F2009-10</b> | <b>Q2<br/>F2008-09</b> | <b>YTD<br/>F2009-10</b> | <b>YTD<br/>F2008-09</b> | <b>FY<br/>2008-09</b> |
|-----------------------|------------------------|------------------------|-------------------------|-------------------------|-----------------------|
| <b>Revenues</b>       |                        |                        |                         |                         |                       |
| <b>Manufacturing</b>  | <b>1,891</b>           | <b>2,049</b>           | <b>3,754</b>            | <b>3,936</b>            | <b>8,116</b>          |
| <b>Services</b>       | <b>344</b>             | <b>424</b>             | <b>673</b>              | <b>844</b>              | <b>1,588</b>          |
| <b>Other</b>          | <b>164</b>             | <b>43</b>              | <b>191</b>              | <b>116</b>              | <b>261</b>            |
| <b>Total</b>          | <b>2,399</b>           | <b>2,516</b>           | <b>4,618</b>            | <b>4,896</b>            | <b>9,965</b>          |
| <b>EBITDA</b>         | <b>247 10.3%</b>       | <b>348 13.8%</b>       | <b>451 9.8%</b>         | <b>659 13.5%</b>        | <b>1,327 13.3%</b>    |
| <b>Amortization</b>   | <b>93</b>              | <b>105</b>             | <b>187</b>              | <b>210</b>              | <b>431</b>            |
| <b>EBIT</b>           | <b>154 6.4%</b>        | <b>243 9.7%</b>        | <b>264 5.7%</b>         | <b>449 9.2%</b>         | <b>896 9.0%</b>       |
| <b>Free Cash Flow</b> | <b>(10)</b>            | <b>100</b>             | <b>(540)</b>            | <b>390</b>              | <b>128</b>            |

# Aerospace – Taking action in turbulent times

- Free cash flow should continue to gradually recover
- Cost reduction program in place to mitigate impact on F2010 results
- We remain committed to the development of our new aircraft programs



# Agenda

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# We are providing a full range of products and solutions to our customers around the world

## Rolling stock

### Passengers



- Light rail vehicles
- Metros
- Commuter trains
- Regional trains
- Intercity trains
- High-speed trains
- Very high-speed trains

### Locomotives & Equipment



- Locomotives
- Bogies
- Traction converters
- Auxiliary converters
- Drives / traction motors
- Train control and communication

## Services



- Fleet management
- Spare parts & logistics management
- Vehicle refurbishment and overhaul
- Component repair and overhaul
- Technical support

## System & Signaling

### Systems



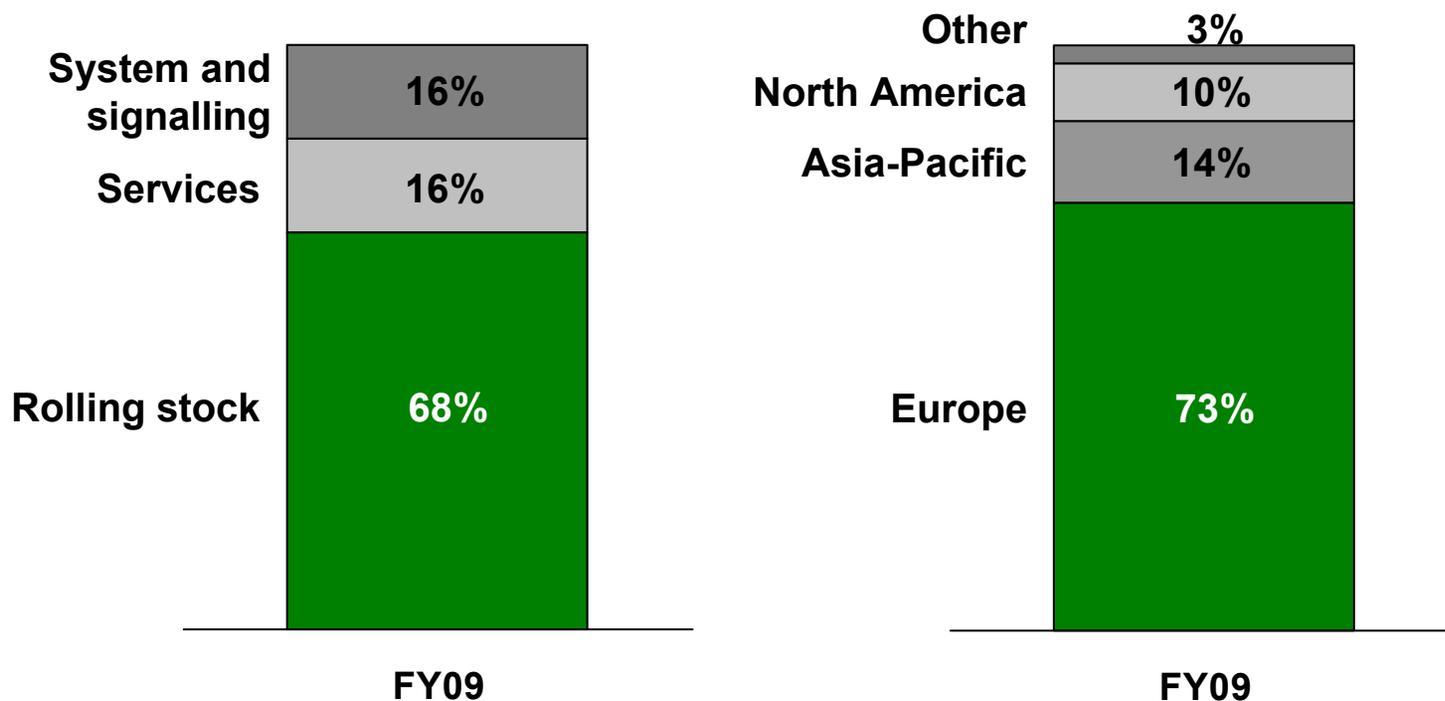
- Automated people movers
- Advanced rapid transit
- Light rapid transit
- Automated monorail
- Operations and maintenance
- Transit security

### Rail Control Solutions



- Integrated control systems
- Onboard computer systems
- Automatic train protection and operation
- Wayside interlocking and equipment

# Transportation – Revenues by product line and geographic region



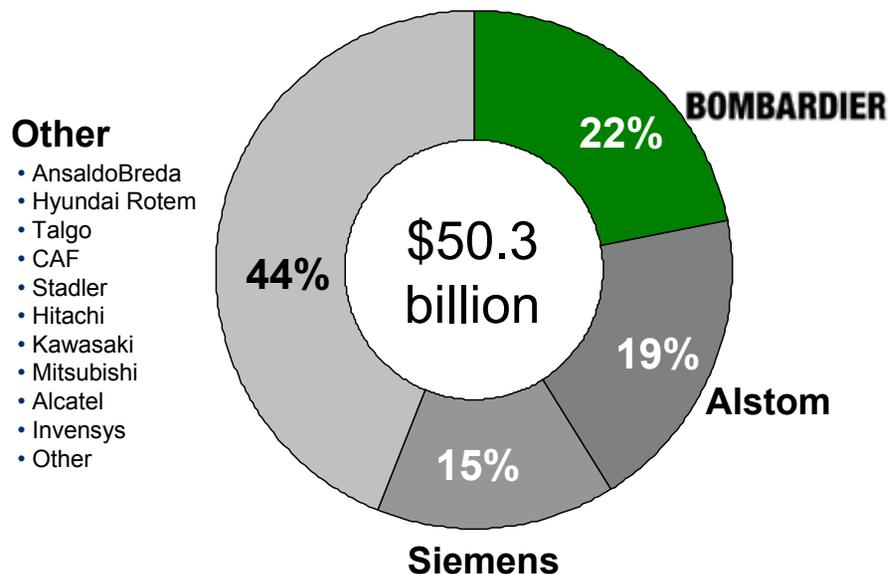
**Total Revenues FY09 = \$9,756 million**

# BT is the market leader in the rail industry

## The market showed a strong overall growth of 10%

Average market shares based on order intake 2006-08

*Bombardier relevant market*

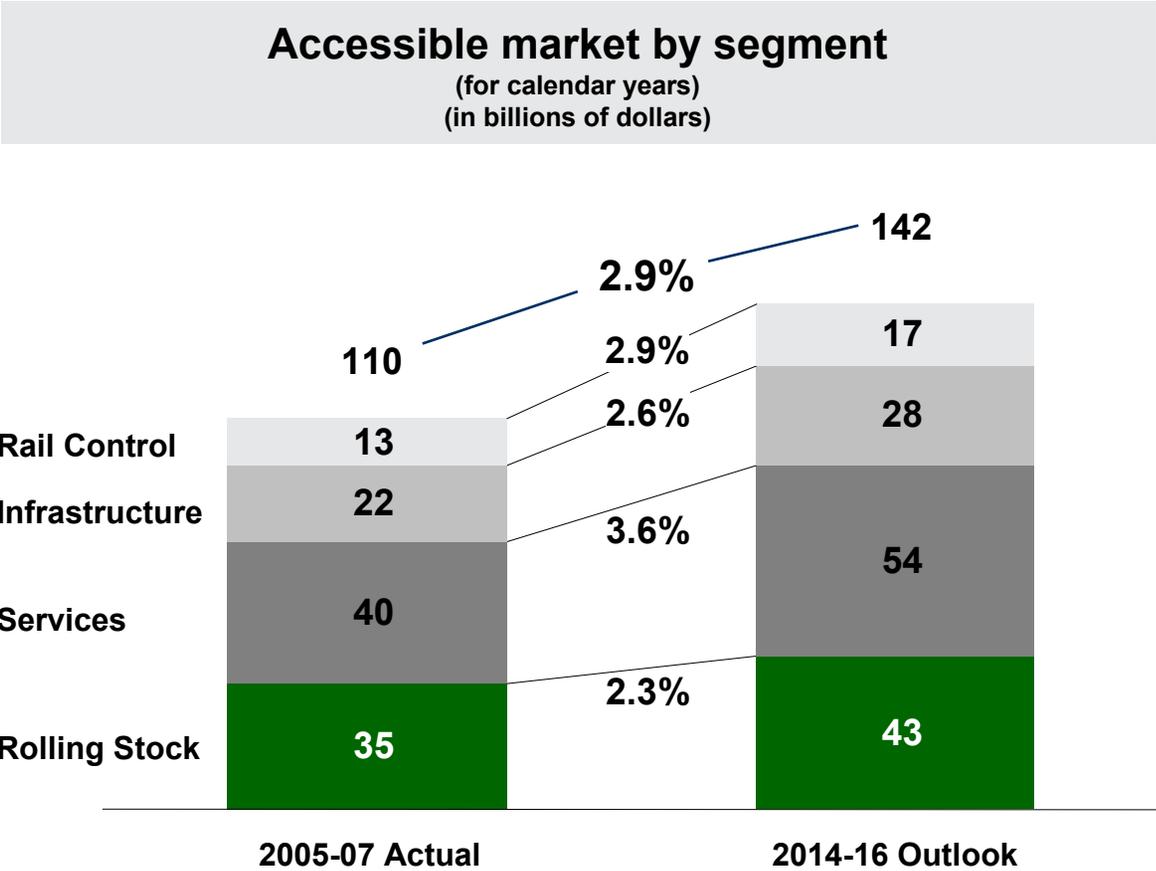


The worldwide rail market is comprised of rolling stock, services, system and signalling, including rail-related telecommunication equipment and infrastructure. Market data referred to represents the market in which BT has a product offering (“relevant market”), defined as the worldwide rail market excluding Japan and the share of local contractors in emerging markets, which are not accessible to BT. Segments where BT has no product offering, such as North American diesel locomotives, worldwide freight cars, rail infrastructure, electrification and pure communications equipment, are also excluded.

### Competitors with at least 10% market share in one segment

|                 | PASSENGERS |        |          |          |                        | LOCOMOTIVES AND EQUIPMENT |        |                       | SERVICES | SYSTEM | SIGNALLING |
|-----------------|------------|--------|----------|----------|------------------------|---------------------------|--------|-----------------------|----------|--------|------------|
|                 | Light rail | Metros | Commuter | Regional | High speed & intercity | Electric loco-motives     | Bogies | Propulsion & controls |          |        |            |
| BT              | #1         | #1     | #1       | #1       | #3                     | #1                        | #1     | #1                    | #1       | #1     | #6         |
| Alstom          |            |        |          |          |                        |                           |        |                       |          |        |            |
| Siemens         |            |        |          |          |                        |                           |        |                       |          |        |            |
| Stadler Rail AG |            |        |          |          |                        |                           |        |                       |          |        |            |
| CAF             |            |        |          |          |                        |                           |        |                       |          |        |            |
| Hyundai Rotem   |            |        |          |          |                        |                           |        |                       |          |        |            |
| Ansaldo STS     |            |        |          |          |                        |                           |        |                       |          |        |            |
| Thales          |            |        |          |          |                        |                           |        |                       |          |        |            |

# The fundamentals of the rail industry are positive



Source: "Worldwide rail market study - status quo and outlook 2016" published by the Association of the European Rail Industry in September 2008 (2008 UNIFE Study).

Values translated using a Euro/USD foreign exchange rate of 1.2803.

# Large number of tenders have been announced for the coming three calendar years

| Project                  | Country     | Segment                      | Potential number of cars* |
|--------------------------|-------------|------------------------------|---------------------------|
| China High Speed         | China       | High speed trains            | 3,000                     |
| Thameslink, London       | U.K.        | Commuter and regional trains | 1,300                     |
| TGV Next Generation      | France      | Very high-speed trains       | 1,200                     |
| Intercity Replacement    | Germany     | Intercity trains             | 1,100                     |
| Intercity Replacement    | Switzerland | Intercity trains             | 750                       |
| Porteur Hyperdense       | France      | Intercity trains             | 650                       |
| Indian Metro             | India       | Metro cars                   | 550                       |
| Porteur Polyvalent       | France      | Regional trains              | 550                       |
| Picadilly Lines, London  | U.K.        | Metro cars                   | 550                       |
| Sochi                    | Russia      | Commuter trains              | 350                       |
| Metro Montréal           | Canada      | Metro cars                   | 340                       |
| Stockholm Metro          | Sweden      | Metro cars                   | 240                       |
| Berlin Tram              | Germany     | Light rail vehicles          | 200                       |
| Toronto Light Rail       | Canada      | Light rail vehicles          | 200                       |
| Trenitalia Alta Velocità | Italy       | Very high-speed trains       | 160                       |
| Trenitalia Locomotives   | Italy       | Locomotives                  | 100                       |

\* Base contracts only, options are not included.

# Transportation – Well positioned in a strong market

| Market driver                            | Market segments                        | Geographical regions     | CY 2009-11 outlook  |
|--|--|--------------------------|---|
| Urbanization and population growth       | All                                    | Asia-Pacific and Other   |    |
| Oil scarcity and energy price            | Rolling stock, Services and System     | Worldwide                |    |
| Environmental awareness                  | All                                    | Worldwide                |    |
| Replacement of aging rail equipment      | Rolling stock, Services and Signalling | Europe and North America |    |
| Liberalization of rail transport markets | Rolling stock and Services             | Europe                   |  |

# Transportation – Results

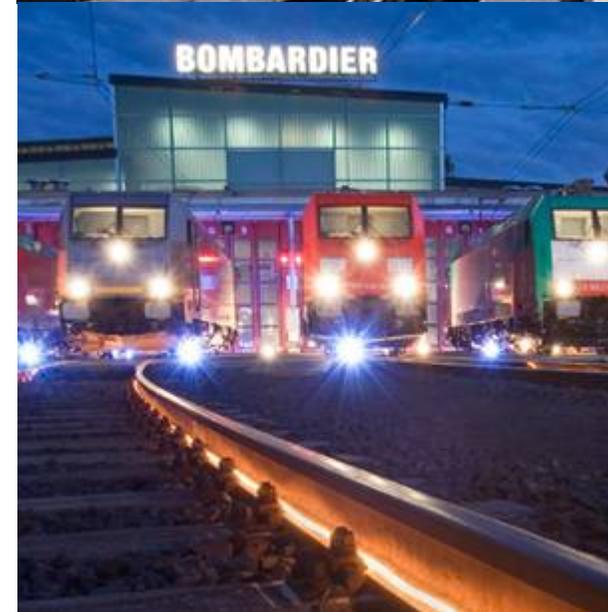
(In millions of U.S. dollars)

|                              | <b>Q2<br/>F2009-10</b> | <b>Q2<br/>F2008-09</b> | <b>YTD<br/>F2009-10</b> | <b>YTD<br/>F2008-09</b> | <b>FY<br/>2008-09</b> |
|------------------------------|------------------------|------------------------|-------------------------|-------------------------|-----------------------|
| <b>Revenues</b>              |                        |                        |                         |                         |                       |
| <b>Rolling stock</b>         | <b>1,851</b>           | <b>1,706</b>           | <b>3,498</b>            | <b>3,164</b>            | <b>6,663</b>          |
| <b>Services</b>              | <b>364</b>             | <b>381</b>             | <b>699</b>              | <b>798</b>              | <b>1,529</b>          |
| <b>System and signalling</b> | <b>332</b>             | <b>329</b>             | <b>602</b>              | <b>863</b>              | <b>1,564</b>          |
| <b>Total</b>                 | <b>2,547</b>           | <b>2,416</b>           | <b>4,799</b>            | <b>4,825</b>            | <b>9,756</b>          |
| <b>EBITDA</b>                | <b>189 7.4%</b>        | <b>160 6.6%</b>        | <b>340 7.1%</b>         | <b>313 6.5%</b>         | <b>639 6.5%</b>       |
| <b>Amortization</b>          | <b>30</b>              | <b>32</b>              | <b>56</b>               | <b>67</b>               | <b>124</b>            |
| <b>EBIT</b>                  | <b>159 6.2%</b>        | <b>128 5.3%</b>        | <b>284 5.9%</b>         | <b>246 5.1%</b>         | <b>515 5.3%</b>       |
| <b>Free Cash Flow</b>        | <b>149</b>             | <b>105</b>             | <b>(111)</b>            | <b>363</b>              | <b>480</b>            |

# Transportation – Outlook for F2010

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- Book-to-bill around one
- Existing backlog will drive single-digit growth
- Free cash flow in line with EBIT
- EBIT margin in line with target of 6% for the year



# Agenda

- 1 Overview
- 2 Aerospace
- 3 Transportation
- 4 **Summary**

# Summary

- **Aerospace continues to perform in a very challenging environment**
- **Transportation's fundamentals remain strong**
- **Free cash flow should continue to gradually recover**
- **Solid cash position at \$2.8 billion**
- **Strong backlog at \$47.5 billion**

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## CAUTION REGARDING NON-GAAP EARNINGS MEASURES

This presentation is based on reported earnings in accordance with Canadian generally accepted accounting principles (GAAP). It is also based on EBITDA, EBIT and EPS from continuing operations before special items as well as on Free Cash Flow. These non-GAAP measures are directly derived from the Consolidated Financial Statements, but do not have a standardized meaning prescribed by GAAP; therefore, others using these terms may calculate them differently. Management believes that a significant number of the users of its MD&A analyze the Corporation's results based on these performance measures and that this presentation is consistent with industry practice. The special item for the year ended January 31, 2008 relates to Transportation's write-off of the carrying value of its investment in Metronet. The special item for the year ended January 31, 2007 relates to the restructuring plan initiated in fiscal year 2005 to reduce the cost structure in Transportation. Management views these items as potentially distorting the analysis of trends.